

<b>“NETSKOPE Internal Use Only”</b>							
Price List Effective: Aug.2024							
<b>1000+ users/seats</b>							
<b>Netskope Security Services Edge Private Access Package</b>							
Update Type	Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement
	SSE Private Access Enterprise Package	NK-P-SSEPA-ENT	Per user per Year	\$372.47	Netskope Security Service Edge (SSE) Private Access ENTERPRISE package includes ZTNA Next L7 Enterprise, Next Gen SWG Enterprise with Advanced Threat Protection, SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, and Advanced UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	A	
	SSE Private Access Professional Package	NK-P-SSEPA-PRF	Per user per Year	\$255.06	Netskope Security Service Edge (SSE) Private Access PROFESSIONAL package includes ZTNA Next L7 Professional, Next Gen SWG Professional with Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	A	
<b>Netskope Security Services Edge Package</b>							
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	
SSE Enterprise Package	NK-P-SSE-ENT	Per user per Year	\$172.47	Netskope Security Service Edge (SSE) SkopeAI ENTERPRISE package includes Next Gen SWG SkopeAI Enterprise with Advanced Threat Protection, SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, and Advanced UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention	A		
SSE Professional Package	NK-P-SSE-PRF	Per user per Year	\$135.06	Netskope Security Service Edge (SSE) PROFESSIONAL package includes Next Gen SWG Professional with Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	A		
Netskope Security Service Edge (SSE) All Apps ENTERPRISE	NK-P-SSEAPI-ALL-ENT	Per user per Year	\$422	Netskope Security Service Edge (SSE) All Apps ENTERPRISE includes CASB API Enterprise, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
Netskope Security Service Edge (SSE) All Apps PROFESSIONAL	NK-P-SSEAPI-ALL-PRF	Per user per Year	\$325	Netskope Security Service Edge (SSE) All Apps PROFESSIONAL includes CASB API Professional, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
Netskope Security Service Edge (SSE) 5 Apps ENTERPRISE	NK-P-SSEAPI-5-ENT	Per user per Year	\$318	Netskope Security Service Edge (SSE) 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
Netskope Security Service Edge (SSE) 3 Apps ENTERPRISE	NK-P-SSEAPI-3-ENT	Per user per Year	\$280	Netskope Security Service Edge (SSE) 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		

	Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	NK-P-SSEAPI-5-PRF	Per user per Year	\$236	Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
	Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	NK-P-SSEAPI-3-PRF	Per user per Year	\$209	Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		
<b>Netskope SkopeAI Package</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	Security Service Edge (SSE) Private Access SkopeAI package.	NK-P-SSEPA-SAI	Per user per Year	\$325.00	Netskope Security Service Edge (SSE) Private Access SkopeAI package includes ZTNA Next L7 Professional, Next Gen SWG SkopeAI with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	A		
	Netskope Security Service Edge (SSE) SkopeAI package.	NK-P-SSE-SAI	Per user per Year	\$157.00	Netskope Security Service Edge (SSE) SkopeAI package includes Next Gen SWG Professional with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	A		
	Next Gen Secure Web Gateway SkopeAI	NK-P-NGSWG-SAI	Per user per Year	\$133.00	Netskope Next Gen Secure Web Gateway SkopeAI for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year.	A		
	Cloud Inline SkopeAI	NK-P-CLDINL-SAI	Per user per Year	\$119.00	Netskope Cloud Inline SkopeAI protection of managed and unmanaged SaaS apps including generative AI app user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year.	A		
	Cloud Inline PROFESSIONAL for GenAI	NK-P-CLDINL-PRF-SAI-GENAI	Per user per Year	\$75.00	Netskope Cloud Inline PROFESSIONAL for GenAI protection of managed generative AI apps for inline user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year.	A		
	SMTP Outbound Cloud Email SkopeAI DLP	NK-EMAIL-DLP-SAI	Per user per Year	\$54.00	Netskope Cloud Email SkopeAI DLP for outbound DLP analysis. Licensed per user per year.	A		
	Endpoint SkopeAI DLP	NK-EP-DLP-SAI	Per user per Year	\$36.00	Netskope Endpoint SkopeAI DLP for managed devices with Netskope Client. Licensed per user per year.	A		
	UPGRADE for SSE-PA SkopeAI to ENTERPRISE package.	NK-U-SSEPA-SAIENT	Per user per Year	\$47.00	UPGRADE from Secure Service Edge (SSE) Private Access SkopeAI to ENTERPRISE package. Licensed per user per year.	A		
	UPGRADE for SSE SkopeAI to ENTERPRISE package.	NK-U-SSE-SAIENT	Per user per Year	\$15.00	UPGRADE from Secure Service Edge (SSE) SkopeAI to ENTERPRISE package. Licensed per user per year.	A		
	UPGRADE for NG SWG SkopeAI to ENTERPRISE package.	NK-U-NGSWG-SAIENT	Per user per Year	\$23.00	UPGRADE from Next Gen Secure Web Gateway (NG SWG) SkopeAI to ENTERPRISE package. Licensed per user per year.	A		
	UPGRADE for Cloud Inline SkopeAI to ENTERPRISE package.	NK-U-CLDIN-SAIENT	Per user per Year	\$17.00	UPGRADE from Cloud Inline SkopeAI to ENTERPRISE package. Licensed per user per year.	A		

Netskope Inline/Network Packages							
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	
Next Gen Secure Web Gateway Enterprise	NK-P-NGSWG-ENT	Per user per Year	\$156.00	Netskope Next Gen Secure Web Gateway SkopeAI ENTERPRISE for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year.	A		
Next Gen Secure Web Gateway Professional	NK-P-NGSWG-PRF	Per user per Year	\$99.00	Netskope Next Gen Secure Web Gateway PROFESSIONAL for web traffic and inline protection of apps and cloud services. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA, Advanced Analytics BASE with 7-day log retention. Licensing is per user per year.	A		
Next Gen Secure Web Gateway Standard	NK-P-SWG-STD	Per user per Year	\$55.39	Netskope Secure Web Gateway STANDARD with URL filtering and Standard Threat Protection for web traffic only. Licensing is per user per year.	A		
Netskope Next Gen SWG All Apps ENTERPRISE	NK-P-NGSWGAPI-ALL-ENT	Per user per Year	\$406.00	Netskope Next Gen SWG All Apps ENTERPRISE includes CASB API Enterprise, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
Netskope Next Gen SWG All Apps PROFESSIONAL	NK-P-NGSWGAPI-ALL-PRF	Per user per Year	\$289.00	Netskope Next Gen SWG All Apps PROFESSIONAL includes CASB API Professional, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
Netskope Next Gen SWG 5 Apps ENTERPRISE	NK-P-NGSWGAPI-5-ENT	Per user per Year	\$302.00	Netskope Next Gen SWG 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
Netskope Next Gen SWG 3 Apps ENTERPRISE	NK-P-NGSWGAPI-3-ENT	Per user per Year	\$264.00	Netskope Next Gen SWG 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		
Netskope Next Gen SWG 5 Apps PROFESSIONAL	NK-P-NGSWGAPI-5-PRF	Per user per Year	\$200.00	Netskope Next Gen SWG 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
Netskope Next Gen SWG 3 Apps PROFESSIONAL	NK-P-NGSWGAPI-3-PRF	Per user per Year	\$173.00	Netskope Next Gen SWG 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		
New	Netskope Cloud Firewall Plus	NK-CFW-PLUS	Per user per Year	\$20.00	Netskope Cloud Firewall (CFW) Plus provides network security on outbound traffic across all ports and protocols for users and offices. This includes standard CFW and non-web IPS capabilities. Licensed per user per year.	A	
	Cloud Firewall	NK-CFW	Per user per Year	\$16.47	Netskope Cloud Firewall (CFW) provides network security on outbound traffic across all ports and protocols for users and offices. Licensed per user per year.	A	
New	Upgrade for CFW Plus	NK-U-CFWP	Per user per Year	\$4.00	UPGRADE from CFW to CFW Plus	A	

New	Netskope 1Gb IPSEC Tunnel	NK-IPSEC-TUN-1GB	Per Tunnel per Year	\$10,800.00	Netskope IPSEC 1Gb tunnel SKU entitles customers to use 1Gbps IPsec Tunnel. 1Gbps tunnel speed is aggregated throughput of upload + download traffic. This SKU covers deployment of 1 Active and 1 Standby 1Gbps tunnel. Post purchase, please work with your sales to enable 1Gbps tunnel for your tenant	N/A		
	Transaction Event Streaming	NK-TXN-STR	Per user per Year	\$9.00	Netskope Transaction Event Streaming for NG SWG or Standard SWG	A		
	Netskope Targeted RBI for Next Gen SWG	NK-NG-SWG-RBI	Per user per Year	\$48.24	Netskope Targeted Remote Browser Isolation (RBI) for Next Gen SWG PROFESSIONAL or ENTERPRISE. Licensed per user per year and limited to 5% of all web traffic.	A		
	Netskope Extended RBI for Next Gen SWG	NK-NG-SWG-RBI-EXT	Per user per Year	\$80.00	Netskope Extended RBI for Next Gen SWG. Licensed per user per year. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	A		
	Netskope Proactive Digital Experience Management (DEM) Professional	NK-PDEM-PRF	Per user per Year	\$30.00	Netskope Proactive Digital Experience Management (DEM) Professional is licensed per user per year. Real user experience and synthetic network performance monitoring from device to app: endpoint onramp, "time in Netskope" and application for efficient troubleshooting and remediation.	A		
	Netskope Extended RBI Upgrade for Next Gen SWG	NK-U-NG-SWG-RBI-EXT	Per user per Year	\$32.00	Extended RBI Upgrade for Next Gen SWG. Licensed per user per year. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	A		
	Upgrade for NG SWG Advanced Data Protection (DLP)	NK-U-NGSWG-DLPA	Per user per Year	\$40.24	UPGRADE from Standard DLP to Advanced DLP for Netskope NG SWG PROFESSIONAL	A		
	Upgrade for NG SWG Advanced Threat Protection	NK-U-NGSWG-TPA	Per user per Year	\$38.82	UPGRADE from Standard Threat Protection to Advanced Threat Protection for Netskope NG SWG PROFESSIONAL	A		
	Upgrade to Advanced UEBA	NK-U-UEBAA	Per user per Year	\$15.00	UPGRADE from Standard UEBA to Advanced UEBA for NG SWG PROFESSIONAL, Cloud Inline PROFESSIONAL or Cloud Inline STANDARD packages. Licensed per user per year.	A		
	SSL/TLS Inspection	NK-SSLI	Per tenant per Year	\$16,000.00	Netskope SSL/TLS Inspection with a Customer Signed Certificate. Licensed per tenant per year.	NA		
	Dedicated Egress IP	NK-EGRESS-DIP	Per user per Year	\$20.00	Netskope Dedicated Egress IP Address provides range of dedicated egress IP's from the Netskope Security Cloud. Licensing is per user per year.	A	Minimum User:10,000	
	Regional Dedicated Egress IP	NK-EGRESS-DIP-REG	Per user per Year	\$10.00	Netskope Dedicated Egress Regional IP Address within a Regional NewEdge Traffic Management Zone. Licensing is per user per year, cannot be used with the Global NewEdge Traffic Management Zone, and data centers in China are excluded	A	Minimum User:5000	
	DNS Security	NK-DNS	Per user per Year	\$20.00	DNS Based Security inspects DNS traffic to block connections going to malicious destinations and prevents attacks that use DNS traffic. Netskope Cloud Firewall is a prerequisite for this solution.	A		
New	Netskope DNS Security Upgrade for Machine Traffic	NK-U-DNS-MACH	Per GB per Year	\$2	Netskope DNS Security Upgrade for Machine Traffic provides egress FWaaS security for DNS related threats, attacks, and communications. Netskope Cloud Firewall is a prerequisite for this solution. Annual subscription for 1 GB of machine traffic processed per monthly average.	A		
	Netskope Bandwidth Control	NK-BW-CNTL	Per user per Year	\$15.00	Netskope Bandwidth Control for applications, categories, and domains.Licensed per user per year.	A	Requires SWG, NG SWG, or SSE	
<b>Netskope Cloud Protection Packages</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	Cloud Inline Enterprise	NK-P-CLDINL-ENT	Per user per Year	\$136.35	Netskope Cloud Inline SkopeAI ENTERPRISE protection of managed and unmanaged SaaS apps, including IaaS/PaaS user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year.	A		
	Cloud Inline Professional	NK-P-CLDINL-PRF	Per user per Year	\$94.00	Netskope Cloud Inline PROFESSIONAL protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year.	A		

	Cloud Inline Standard	NK-P-CLDINL-STD	Per user per Year	\$55.22	Netskope Cloud Inline STANDARD protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP and Standard UEBA. Licensing is per user per year.	A		
	Netskope CASB Inline and API All Apps ENTERPRISE	NK-P-CASB-ALL-ENT	Per user per Year	\$386.00	Netskope CASB Inline and API All Apps ENTERPRISE includes CASB API Enterprise, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
	Netskope CASB Inline and API All Apps PROFESSIONAL	NK-P-CASB-ALL-PRF	Per user per Year	\$284.00	Netskope CASB Inline and API All Apps PROFESSIONAL includes CASB API Professional, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
	Netskope CASB Inline and API 5 Apps ENTERPRISE	NK-P-CASB-5-ENT	Per user per Year	\$282.00	Netskope CASB Inline and API 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
	Netskope CASB Inline and API 3 Apps ENTERPRISE	NK-P-CASB-3-ENT	Per user per Year	\$244.00	Netskope CASB Inline and API 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		
	Netskope CASB Inline and API 5 Apps PROFESSIONAL	NK-P-CASB-5-PRF	Per user per Year	\$195.00	Netskope CASB Inline and API 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft Teams.	A		
	Netskope CASB Inline and API 3 Apps PROFESSIONAL	NK-P-CASB-3-PRF	Per user per Year	\$168.00	Netskope CASB Inline and API 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft Teams.	A		
	CASB API Protection Enterprise ALL APPS Package	NK-P-CBAPI-ALL- ENT	Per user per Year	\$250.00	Netskope CASB API ENTERPRISE ALL APPS Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for all app instances excluding Salesforce and Microsoft Teams.	A		
	CASB API Protection Professional ALL APPS Package	NK-P-CBAPI-ALL- PRF	Per user per Year	\$190.00	Netskope CASB API PROFESSIONAL ALL APPS Package protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for all apps excluding Salesforce and Microsoft Teams.	A		
	CASB API Protection Enterprise 5 APP	NK-P-CBAPI-5-ENT	Per user per Year	\$146.00	Netskope CASB API ENTERPRISE 5 App per User Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for 5 apps and excludes Microsoft Teams and Salesforce.	A		
	CASB API Protection Enterprise 3 APP	NK-P-CBAPI-3-ENT	Per user per Year	\$108.00	Netskope CASB API ENTERPRISE 3 App per User Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for 3 apps and excludes Microsoft Teams and Salesforce.	A		
	CASB API Protection Professional 5 APP	NK-P-CBAPI-5-PRF	Per user per Year	\$101.00	Netskope CASB API PROFESSIONAL 5 App per User Package with protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for 5 apps and excludes Microsoft Teams and Salesforce.	A		
	CASB API Protection Professional 3 APP	NK-P-CBAPI-3-PRF	Per user per Year	\$74.00	Netskope CASB API PROFESSIONAL 3 App per User Package with protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for 3 apps and excludes Microsoft Teams and Salesforce.	A		
	CASB API Protection Enterprise Microsoft Teams Package	NK-CBAPI-MSTEAMS-ENT	Per user per Year	\$60.00	Netskope CASB API ENTERPRISE Microsoft Teams Package with API-enables protection for managed MS Teams. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for Microsoft Teams.	A		
	CASB API Protection Professional Microsoft Teams Package	NK-CBAPI-MSTEAMS-PRF	Per user per Year	\$50.00	Netskope CASB API PROFESSIONAL Microsoft Teams Package with API-enabled protection for managed MS Teams. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for Microsoft Teams.	A		

	CASB API Protection Enterprise Salesforce Package	NK-CBAPI-SFDC-ENT	Per user per Year	\$45.00	Netskope CASB API ENTERPRISE Salesforce Package with API-enables protection for managed Salesforce. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for Salesforce.	A		
	CASB API Protection Professional Salesforce Package	NK-CBAPI-SFDC-PRF	Per user per Year	\$31.00	Netskope CASB API PROFESSIONAL Salesforce Package with API-enabled protection for managed Salesforce. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for Salesforce.	A		
	SaaS Security Posture Management STANDARD ALL APPS Package	NK-SSPM-ALL-STD	Per user per Year	\$45.00	Netskope SaaS Security Posture Management (SSPM) STANDARD ALL APPS package includes configuration checks and manual remediation for managed apps. Licensed per user per year.	A		
	SaaS Security Posture Management STANDARD 5 APPS Package	NK-SSPM-5APP-STD	Per user per Year	\$32.00	Netskope SaaS Security Posture Management (SSPM) STANDARD 5 APPS package includes configuration checks and manual remediation for 5 managed apps. Licensed per user per year.	A		
	SaaS Security Posture Management STANDARD 3 APPS Package	NK-SSPM-3APP-STD	Per user per Year	\$25.00	Netskope SaaS Security Posture Management (SSPM) STANDARD 3 APPS package includes configuration checks and manual remediation for 3 managed apps. Licensed per user per year.	A		
	UPGRADE to SaaS Security Posture Management STANDARD ALL APPS Package	NK-U-SSPM-ALL-STD	Per user per Year	\$40.00	UPGRADE to Netskope SaaS Security Posture Management (SSPM) STANDARD ALL APPS package includes configuration checks and manual remediation for managed apps. Available to existing CASB API customers and licensed per user per year.	A	Requires CASB API all Apps SKU	
	Upgrade for Advanced Data Protection (DLP) for Cloud Inline	NK-U-CLD-DLPA	Per user per Year	\$26.82	UPGRADE from Standard DLP to Advanced DLP for Netskope Cloud Inline including SaaS and IaaS/PaaS user traffic. Licensed per user per year.	A		
	Upgrade for Advanced Threat Protection for Cloud Inline	NK-U-CLD-TPA	Per user per Year	\$25.41	UPGRADE from Standard Threat Protection to Advanced Threat Protection for Netskope Cloud Inline including SaaS and IaaS/PaaS user traffic. Licensed per user per year.	A		
	<b>Netskope Public Cloud Packages</b>							
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	IaaS Storage Scan Enterprise	NK-IAAS-SS-ENT	Per GB	\$4.00	IaaS Storage Scan ENTERPRISE for AWS S3 Buckets, Azure Blob containers, and Google Cloud Storage Buckets via API deployment with Advanced DLP and Advanced Threat Protection. Licensed per GB of data per year.	B		
	IaaS Storage Scan Professional	NK-IAAS-SS-PRF	Per GB	\$2.00	IaaS Storage Scan PROFESSIONAL for AWS S3 Buckets, Azure Blob containers, and Google Cloud Storage Buckets via API deployment with Standard DLP and Standard Threat Protection. Licensed per GB of data per year.	B		
	<b>Zero Trust Network Access Next</b>							
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	ZTNA Next Enterprise	NK-ZTNXTL7-ENT	Per user per Year	\$200.00	ZTNA Next Layer 7 Enterprise provides zero trust application access for users on any device accessing any private application (client-initiated) through Layer 7 connectivity. Includes up to 10,000 Application Segments. Licensing is per user per year.	A		
	ZTNA Next Professional	NK-ZTNXTL7-PRF	Per user per Year	\$120.00	ZTNA Next Layer 7 Professional provides zero trust application access for users on any device accessing any private application (client-initiated) through Layer 7 connectivity. Includes up to 2,000 Application Segments. Licensing is per user per year.	A		



Netskope Advanced Analytics							
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	
Advanced Analytics Base	NK-NAA-BASE	Per user per Year	\$10.59	Netskope Advanced Analytics Base data platform for monitoring and investigating risk drivers in cloud activity, includes 7 days data retention.	A		
Advanced Analytics 3-Month Extended Data Retention	NK-NAA-3MR	Per user per Year	\$24.00	Netskope Advanced Analytics 3-Month Extended Data Retention, does not extend TXN and CFW events.	A	NK-NAA-BASE	
Advanced Analytics 6-Month Extended Data Retention	NK-NAA-6MR	Per user per Year	\$46.00	Netskope Advanced Analytics 6-Month Extended Data Retention, does not extend TXN and CFW events.	A	NK-NAA-BASE	
Advanced Analytics 13-Month Extended Data Retention	NK-NAA-13MR	Per user per Year	\$95.00	Netskope Advanced Analytics 13-Month Extended Data Retention, does not extend TXN and CFW events.	A	NK-NAA-BASE	
Advanced Analytics CFW 3-Month Extended Data Retention	NK-NAA-CFW-3MR	Per user per Year	\$24.71	Netskope Advanced Analytics CFW 3-Month Extended Data Retention for cloud firewall events	A	NK-NAA-BASE	
Advanced Analytics CFW 6-Month Extended Data Retention	NK-NAA-CFW-6MR	Per user per Year	\$50.59	Netskope Advanced Analytics CFW 6-Month Extended Data Retention for cloud firewall events	A	NK-NAA-BASE	
Advanced Analytics CFW 13-Month Extended Data Retention	NK-NAA-CFW-13MR	Per user per Year	\$114.12	Netskope Advanced Analytics CFW 13-Month Extended Data Retention for cloud firewall events	A	NK-NAA-BASE	
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 3 Months	NK-NAA-TXN-3MR	Per user per Year	\$31.00	Advanced Analytics Extended Data Retention up to 3 months for SWG Transaction Events	A	NK-NAA-BASE	
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 6 Months	NK-NAA-TXN-6MR	Per user per Year	\$60.00	Advanced Analytics Extended Data Retention up to 6 months for SWG Transaction Events	A	NK-NAA-BASE	
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 13 Months	NK-NAA-TXN-13MR	Per user per Year	\$136.00	Advanced Analytics Extended Data Retention up to 13 months for SWG Transaction Events	A	NK-NAA-BASE	
Standard Reporting	NK-XDR	Per user per Year	\$20.00	Netskope Standard Reporting Extended 1-Year Data Retention	NA		
Netskope Machine Traffic & Guest WiFi							
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	
Update Next Gen SWG ENTERPRISE for Machine Traffic	NK-NG-SWG-MACHN-ENT	Per GB	\$40.00	Nex Gen SWG ENTERPRISE for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Advanced Threat Protection, Advanced DLP, Advanced UEBA, Advanced Analytics, and Cloud Firewall for non-web traffic. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update Next Gen SWG PROFESSIONAL for Machine Traffic	NK-NG-SWG-MACHN-PRF	Per GB	\$30.00	Next Gen SWG PROFESSIONAL for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Standard Threat Protection, Standard DLP, Standard UEBA, Advanced Analytics, and Cloud Firewall for non-web traffic. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update Next Gen SWG STANDARD for Machine Traffic	NK-NG-SWG-MACHN-STD	Per GB	\$20.00	Standard SWG for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Standard Threat Protection. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update Standard SWG for Guest WiFi	NK-NGSWG-WIFI-STD	Per GB	\$20.00	Standard SWG for Guest WiFi (non standard user) traffic. Annual subscription. Includes Standard Threat Protection. Each unit includes traffic volume up to 1 GB per month with Web Filtering.	NA		
Netskope IoT Security							
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	



	IoT Software Bundle	NK-IOT-SEC-PRF	Per user per Year	\$90.00	The IoT Security Professional package includes device discovery, asset management, device risk and access control. Licensing is per user per year	A		
	IoT Security Base	NK-IOT-SEC-STD	Per user per Year	\$60.00	The IoT Security Standard package includes complete discovery, context and risk categorization for IP-connected managed and unmanaged IoT devices with base remediation capabilities. Licensing is per user per year.	A		
	IoT Security Asset Management	NK-IOT-SEC-ASTMGT	Per user per Year	\$10.00	The Asset Management Add-on for IoT Security package includes centralized management of IP-connected IoT devices. Licensing is per user per year.	A	NK-IOT-SEC-STD	
	IoT Security Device Risk	NK-IOT-SEC-DVCRISK	Per user per Year	\$10.00	The Device Risk Add-on for IoT Security package includes device risk assessment with drill-down capabilities and continuous monitoring for threats and 3rd party actions. Licensing is per user per year.	A	NK-IOT-SEC-STD	
	IoT Security Access Control	NK-IOT-SEC-ACCNTL	Per user per Year	\$10.00	The Access Control Add-on for IoT Security package includes contextual access control policies, device segmentation and full remediation support with 3rd party systems. Licensing is per user per year.	A	NK-IOT-SEC-STD	
	IoT Security Appliance	NK-IOT-APPLIANCE	Per Device	\$25,000.00	A Hardware Appliance for passive collection and sharing of meta information of devices and their activities to the cloud service. The appliance also communicates with network enforcement agents like NACs and firewalls to perform remediations like blocking, access restrictions and microsegmentation	NA		
	IoT Security Appliance Support	NK-IOT-HWSUPPORT-NBD	Per Device per Year	\$5,000.00	IOT Appliance support with Next Business Day Ship	NA		
	<b>Netskope Borderless WAN</b>							
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	Endpoint SD-WAN - 1Y Enterprise Edition	NK-EP-BWAN-ENT	Per user per Year	\$600.00	Netskope Endpoint SD-WAN including 1Y Enterprise software edition. Supported OS: Windows.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 50Mbps	NK-NSGV-ENT-50M-3Y	Subscription / 3 Year	\$4,650.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 50Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 100Mbps	NK-NSGV-ENT-100M-3Y	Subscription / 3 Year	\$5,150.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 100Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 250Mbps	NK-NSGV-ENT-250M-3Y	Subscription / 3 Year	\$8,500.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 250Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 500Mbps	NK-NSGV-ENT-500M-3Y	Subscription / 3 Year	\$14,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 500Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 1Gbps	NK-NSGV-ENT-1G-3Y	Subscription / 3 Year	\$16,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 1Gbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 2Gbps	NK-NSGV-ENT-2G-3Y	Subscription / 3 Year	\$18,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 2Gbps throughput.	NA		
	Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 5Gbps	NK-NSGV-ENT-5G-3Y	Subscription / 3 Year	\$35,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 5Gbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 50Mbps	NK-NSGV-ENT-50M-5Y	Subscription / 5 Year	\$7,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 50Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 100Mbps	NK-NSGV-ENT-100M-5Y	Subscription / 5 Year	\$7,750.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 100Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 250Mbps	NK-NSGV-ENT-250M-5Y	Subscription / 5 Year	\$12,750.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 250Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 500Mbps	NK-NSGV-ENT-500M-5Y	Subscription / 5 Year	\$21,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 500Mbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 1Gbps	NK-NSGV-ENT-1G-5Y	Subscription / 5 Year	\$24,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 1Gbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 2Gbps	NK-NSGV-ENT-2G-5Y	Subscription / 5 Year	\$27,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 2Gbps throughput.	NA		
	Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 5Gbps	NK-NSGV-ENT-5G-5Y	Subscription / 5 Year	\$52,500.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 5Gbps throughput.	NA		
	Borderless WAN hardware - NSG-100 with WiFi	NK-NSG-100-HW	Per Device	\$440.00	Netskope Borderless WAN hardware including NSG-100 appliance with dual band 2.4GHz/5GHz WiFi.	NA	Check for availability in your region	
	Borderless WAN hardware - NSG-101 with WiFi and LTE	NK-NSG-101-HW	Per Device	\$960.00	Netskope Borderless WAN hardware including NSG-101 appliance with dual band 2.4GHz/5GHz WiFi and CAT4 LTE.	NA	Check for availability in your region	

	Borderless WAN hardware - NSG-1500 with WiFi	NK-NSG-1500-HW	Per Device	\$2,000.00	Netskope Borderless WAN hardware including NSG-1500 appliance with WiFi 6.	NA	Check for availability in your region	
	Borderless WAN hardware - NSG-2000	NK-NSG-2000-HW	Per Device	\$3,600.00	Netskope Borderless WAN hardware including NSG-2000 appliance.	NA	Check for availability in your region	
	Borderless WAN hardware - NSG-3000	NK-NSG-3000-HW	Per Device	\$10,800.00	Netskope Borderless WAN hardware including NSG-3000 appliance.	NA	Check for availability in your region	
	Hardware Support for NSG-100	NK-NSG-100-NBD-3Y	Subscription / 3 Year	\$110.00	Advanced replacement NSG-100, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-101	NK-NSG-101-NBD-3Y	Subscription / 3 Year	\$240.00	Advanced replacement NSG-101, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-1500	NK-NSG-1500-NBD-3Y	Subscription / 3 Year	\$500.00	Advanced replacement NSG-1500, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-2000	NK-NSG-2000-NBD-3Y	Subscription / 3 Year	\$900.00	Advanced replacement NSG-2000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-3000	NK-NSG-3000-NBD-3Y	Subscription / 3 Year	\$2,700.00	Advanced replacement NSG-3000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-100, 5Y	NK-NSG-100-NBD-5Y	Subscription / 5 Year	\$170.00	Advanced replacement NSG-100, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-101, 5Y	NK-NSG-101-NBD-5Y	Subscription / 5 Year	\$360.00	Advanced replacement NSG-101, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-1500, 5Y	NK-NSG-1500-NBD-5Y	Subscription / 5 Year	\$750.00	Advanced replacement NSG-1500, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-2000, 5Y	NK-NSG-2000-NBD-5Y	Subscription / 5 Year	\$1,350.00	Advanced replacement NSG-2000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	NA	Check for availability in your region	
	Hardware Support for NSG-3000, 5Y	NK-NSG-3000-NBD-5Y	Subscription / 5 Year	\$4,050.00	Advanced replacement NSG-3000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	NA	Check for availability in your region	
	Borderless WAN software - 3Y Enterprise Edition, 50Mbps	NK-ENT-50M-3Y	Subscription / 3 Year	\$4,650.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 50Mbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 100Mbps	NK-ENT-100M-3Y	Subscription / 3 Year	\$5,150.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 100Mbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 250Mbps	NK-ENT-250M-3Y	Subscription / 3 Year	\$8,500.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 250Mbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 500Mbps	NK-ENT-500M-3Y	Subscription / 3 Year	\$14,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 500Mbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 1Gbps	NK-ENT-1G-3Y	Subscription / 3 Year	\$16,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 1Gbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 2Gbps	NK-ENT-2G-3Y	Subscription / 3 Year	\$18,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 2Gbps throughput.	NA		
	Borderless WAN software - 3Y Enterprise Edition, 5Gbps	NK-ENT-5G-3Y	Subscription / 3 Year	\$35,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition and 5Gbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 50Mbps	NK-ENT-50M-5Y	Subscription / 5 Year	\$7,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 50Mbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 100Mbps	NK-ENT-100M-5Y	Subscription / 5 Year	\$7,750.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 100Mbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 250Mbps	NK-ENT-250M-5Y	Subscription / 5 Year	\$12,750.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 250Mbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 500Mbps	NK-ENT-500M-5Y	Subscription / 5 Year	\$21,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 500Mbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 1Gbps	NK-ENT-1G-5Y	Subscription / 5 Year	\$24,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 1Gbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 2Gbps	NK-ENT-2G-5Y	Subscription / 5 Year	\$27,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 2Gbps throughput.	NA		
	Borderless WAN software - 5Y Enterprise Edition, 5Gbps	NK-ENT-5G-5Y	Subscription / 5 Year	\$52,500.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 5Gbps throughput.	NA		
	US plug Power Adapter for NSG-100/iXEdge-100	NK-NSG-100-PWR-US	Per Device	\$30.00	US plug Power Adapter for NSG-100/iXEdge-100 appliance	NA		
	Power Adapter for NSG-101/iXEdge-101	NK-NSG-101-PWR-GLB	Per Device	\$90.00	Power adapter with regional adapter kit for NSG-101/iXEdge-101 appliance	NA		
	Power Adapter for NSG-1000, NSG-1500 and NSG-2000	NK-NSG-1500-2000-PWR-ADP	Per Device	\$80.00	Power Adapter for NSG-1000, NSG-1500 and NSG-2000 appliance	NA		
	UK Plug AC Power cable for NSG-1500, NSG-2000 and NSG-3000	NK-NSG-PWR-CORD-UK	Per Device	\$20.00	AC line cord (UK) for power adaptor NSG-1500, NSG-2000 and NSG-3000 appliance	NA		
	US Plug AC Power cable for NSG-1500, NSG-2000 and NSG-3000	NK-NSG-PWR-CORD-US	Per Device	\$20.00	AC line cord (USA) for power adaptor NSG-1500, NSG-2000 and NSG-3000 appliance	NA		
	EU Plug AC Power cable for NSG-1500, NSG-2000 and NSG-3000	NK-NSG-PWR-CORD-EU	Per Device	\$20.00	AC line cord (EU) for power adaptor NSG-1500, NSG-2000 and NSG-3000 appliance	NA		
	Wall Mount for NSG-1500/2000	NK-NSG-1500-2000-WALL-KIT	Per Device	\$70.00	Wall Mount kit for NSG-1500, NSG-2000 appliance	NA		

	Rack Mount for NSG-1500/2000	NK-NSG-1500-2000-RACK-KIT	Per Device	\$300.00	1U Rack Mounting kit for NSG-1500, NSG-2000 appliance	NA	
	Borderless WAN SIM - 1Y subscription.	NK-BWAN-SIM-1Y	Subscription / 1 Year	\$500	Netskope Borderless WAN SIM subscription to activate Cellular usage via Netskope Pooled Cellular Plan, 1Y subscription per SIM.	NA	Available in US only
	Borderless WAN Pooled 100GB Cellular Data Plan - 1Y subscription.	NK-BWAN-CELLULAR-100GB-1Y	Subscription / 1 Year	\$25,000	Netskope Borderless WAN Pooled Cellular Data Plan, 100GB is shared across all branches with SIM activated, 1Y subscription.	NA	Available in US only
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-50M-3Y and NK-NSGV-ENT-50M-3Y.	NK-BWAN-URLF-50M-3Y-ADDON	Subscription / 3 Year	\$900	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-50M-3Y and NK-NSGV-ENT-50M-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-100M-3Y and NK-NSGV-ENT-100M-3Y.	NK-BWAN-URLF-100M-3Y-ADDON	Subscription / 3 Year	\$1,100	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-100M-3Y and NK-NSGV-ENT-100M-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-250M-3Y and NK-NSGV-ENT-250M-3Y.	NK-BWAN-URLF-250M-3Y-ADDON	Subscription / 3 Year	\$1,700	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-250M-3Y and NK-NSGV-ENT-250M-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-500M-3Y and NK-NSGV-ENT-500M-3Y.	NK-BWAN-URLF-500M-3Y-ADDON	Subscription / 3 Year	\$2,800	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-500M-3Y and NK-NSGV-ENT-500M-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-1G-3Y and NK-NSGV-ENT-1G-3Y.	NK-BWAN-URLF-1G-3Y-ADDON	Subscription / 3 Year	\$3,200	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-1G-3Y and NK-NSGV-ENT-1G-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-2G-3Y and NK-NSGV-ENT-2G-3Y.	NK-BWAN-URLF-2G-3Y-ADDON	Subscription / 3 Year	\$3,600	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-2G-3Y and NK-NSGV-ENT-2G-3Y.	NA	
	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-5G-3Y and NK-NSGV-ENT-5G-3Y.	NK-BWAN-URLF-5G-3Y-ADDON	Subscription / 3 Year	\$7,000	Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-5G-3Y and NK-NSGV-ENT-5G-3Y.	NA	
	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-250M-3Y.	NK-BWAN-CONTAINER-250M-3Y-ADDON	Subscription / 3 Year	\$1,700	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-250M-3Y.	NA	
	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-500M-3Y.	NK-BWAN-CONTAINER-500M-3Y-ADDON	Subscription / 3 Year	\$2,800	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-500M-3Y.	NA	
	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-1G-3Y.	NK-BWAN-CONTAINER-1G-3Y-ADDON	Subscription / 3 Year	\$3,200	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-1G-3Y.	NA	
	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-2G-3Y.	NK-BWAN-CONTAINER-2G-3Y-ADDON	Subscription / 3 Year	\$3,600	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-2G-3Y.	NA	
	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-5G-3Y.	NK-BWAN-CONTAINER-5G-3Y-ADDON	Subscription / 3 Year	\$7,000	Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-5G-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-50M-3Y and NK-NSGV-ENT-50M-3Y.	NK-BWAN-ZTIA-50M-3Y-ADDON	Subscription / 3 Year	\$900	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-50M-3Y and NK-NSGV-ENT-50M-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-100M-3Y and NK-NSGV-ENT-100M-3Y.	NK-BWAN-ZTIA-100M-3Y-ADDON	Subscription / 3 Year	\$1,100	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-100M-3Y and NK-NSGV-ENT-100M-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-250M-3Y and NK-NSGV-ENT-250M-3Y.	NK-BWAN-ZTIA-250M-3Y-ADDON	Subscription / 3 Year	\$1,700	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-250M-3Y and NK-NSGV-ENT-250M-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-500M-3Y and NK-NSGV-ENT-500M-3Y.	NK-BWAN-ZTIA-500M-3Y-ADDON	Subscription / 3 Year	\$2,800	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-500M-3Y and NK-NSGV-ENT-500M-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-1G-3Y and NK-NSGV-ENT-1G-3Y.	NK-BWAN-ZTIA-1G-3Y-ADDON	Subscription / 3 Year	\$3,200	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-1G-3Y and NK-NSGV-ENT-1G-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-2G-3Y and NK-NSGV-ENT-2G-3Y.	NK-BWAN-ZTIA-2G-3Y-ADDON	Subscription / 3 Year	\$3,600	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-2G-3Y and NK-NSGV-ENT-2G-3Y.	NA	
	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-5G-3Y and NK-NSGV-ENT-5G-3Y.	NK-BWAN-ZTIA-5G-3Y-ADDON	Subscription / 3 Year	\$7,000	Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-5G-3Y and NK-NSGV-ENT-5G-3Y.	NA	
	<b>China Connectivity</b>						

Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement
China Elite Connectivity Surcharge for SSE	NK-CN-ELT-SSE	Per User/Year	\$225.00	Netskope China Elite Connectivity for SSE (Security Service Edge) Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope SSE products. Each subscription includes 1 User and up to 5 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 25 Users
China Premium Connectivity Surcharge for SSE	NK-CN-PRM-SSE	Per User/Year	\$68.00	Netskope China Premium Connectivity for SSE (Security Service Edge) Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope SSE products. Each subscription includes 1 User and up to 5 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 75 Users
China Elite Connectivity Surcharge for ZTNA NEXT L7	NK-CN-ELT-ZTNXT-L7	Per User/Year	\$22.50	Netskope China Elite Connectivity Surcharge for ZTNA NEXT L7 Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope ZTNA NEXT L7 products. Each subscription includes 1 User and up to 500 MB of data processing per month, aggregated across the customer's tenant.	NA	Min 25 users
China Premium Connectivity Surcharge for ZTNA NEXT L7	NK-CN-PRM-ZTNXT-L7	Per User/Year	\$7.00	Netskope China Premium Connectivity Surcharge for ZTNA NEXT L7 Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope ZTNA NEXT L7 products. Each subscription includes 1 User and up to 500 MB of data processing per month, aggregated across the customer's tenant.	NA	Min 75 Users
China Elite Connectivity Surcharge for SSEPA	NK-CN-ELT-SSEPA	Per User/Year	\$270.00	Netskope China Elite Connectivity for SSEPA (Security Service Edge Private Access) Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope SSE and ZTNA NEXT L7 products. Each subscription includes 1 User and up to 6 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 25 Users
China Premium Connectivity Surcharge for SSEPA	NK-CN-PRM-SSEPA	Per User/Year	\$81.60	Netskope China Premium Connectivity for SSEPA (Security Service Edge Private Access) Annual Subscription. The subscription is a per User connectivity surcharge and requires entitlement to an equal or greater quantity of Users of applicable Netskope SSE and ZTNA NEXT L7 products. Each subscription includes 1 User and up to 6 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 75 Users
China Elite Excess Inline Data Connectivity Surcharge	NK-CN-ELT-INLINE-DATA	Per GB	\$45.00	Annual subscription to 1 Gigabyte (GB) of traffic that originates as a result of the customer's entitlement to Netskope's Elite Connectivity Surcharge SKUs for China. The subscription requires separate entitlement to applicable Netskope SSE and ZTNA NEXT L7 products and to Netskope's Elite Connectivity Surcharge SKUs for China. Each subscription includes 1 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 25 GB
China Premium Excess Inline Data Connectivity Surcharge	NK-CN-PRM-INLINE-DATA	Per GB	\$13.60	Annual subscription to 1 Gigabyte (GB) of traffic that originates as a result of the customer's entitlement to Netskope's Premium Connectivity Surcharge SKUs for China. The subscription requires separate entitlement to applicable Netskope SSE and ZTNA NEXT L7 products and to Netskope's Premium Connectivity Surcharge SKUs for China. Each subscription includes 1 GB of data processing per month, aggregated across the customer's tenant.	NA	Min 75 GB
<b>Netskope Support and Services</b>						
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement
	NK-SUPPORT-PRE	% of product net	20.00%	Netskope Premium Support	NA	
	NK-PREMIUM-PLUS-YR	% of product net	25.00%	Netskope Premium Plus Support and TAM (Min ACV 180K)	NA	
	NK-TR-CREDIT	One Time	\$100.00	Netskope Base Training Credit	NA	
	NK-PS-DAY		\$2,400.00	Netskope Professional Services Custom per Day	NA	
	NK-TAM		\$100,000.00	Netskope Technical Account Manager (TAM)	NA	
	NK-VTAM		\$50,000.00	Netskope Virtual Technical Account Manager	NA	Available in APAC & LATAM Only
<b>Less Than 1000 users/seats</b>						
<b>Netskope Security Services Edge Private Access Package</b>						
Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement

	SSE Private Access Enterprise Package	NK-P-SSEPA-ENT-S	Per user per Year	\$462.00	Netskope Security Service Edge (SSE) Private Access ENTERPRISE package is licensed for less than 1,000 users and includes ZTNA Next L7 Enterprise, Next Gen SWG Enterprise with Advanced Threat Protection, SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, and Advanced UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
	SSE Private Access Professional Package	NK-P-SSEPA-PRF-S	Per user per Year	\$338.61	Netskope Security Service Edge (SSE) Private Access PROFESSIONAL package is licensed for less than 1,000 users and includes ZTNA Next L7 Professional, Next Gen SWG Professional with Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
<b>Netskope Security Services Edge Package</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	SSE Enterprise Package	NK-P-SSE-ENT-S	Per user per Year	\$257.00	Netskope Security Service Edge (SSE) SkopeAI ENTERPRISE package is licensed for less than 1,000 users and includes Next Gen SWG SkopeAI Enterprise with Advanced Threat Protection, SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, and Advanced UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
	SSE Professional Package	NK-P-SSE-PRF-S	Per user per Year	\$213.16	Netskope Security Service Edge (SSE) PROFESSIONAL package is licensed for less than 1,000 users and includes Next Gen SWG Professional with Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
	Netskope Security Service Edge (SSE) All Apps ENTERPRISE	NK-P-SSEAPI-ALL-ENT-S	Per user per Year	\$507	Netskope Security Service Edge (SSE) All Apps ENTERPRISE includes CASB API Enterprise, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Security Service Edge (SSE) All Apps PROFESSIONAL	NK-P-SSEAPI-ALL-PRF-S	Per user per Year	\$403	Netskope Security Service Edge (SSE) All Apps PROFESSIONAL includes CASB API Professional, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Security Service Edge (SSE) 5 Apps ENTERPRISE	NK-P-SSEAPI-5-ENT-S	Per user per Year	\$425	Netskope Security Service Edge (SSE) 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Security Service Edge (SSE) 3 Apps ENTERPRISE	NK-P-SSEAPI-3-ENT-S	Per user per Year	\$381	Netskope Security Service Edge (SSE) 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	NK-P-SSEAPI-5-PRF-S	Per user per Year	\$329	Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	NK-P-SSEAPI-3-PRF-S	Per user per Year	\$299	Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
<b>Netskope SkopeAI Package</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	

	Netskope Security Service Edge (SSE) Private Access SkopeAI package	NK-P-SSEPA-SAI-S	Per user per Year	\$412.00	Netskope Security Service Edge (SSE) Private Access SkopeAI package for less than 1,000 users includes ZTNA Next L7 Professional, Next Gen SWG SkopeAI with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
	Netskope Security Service Edge (SSE) SkopeAI package	NK-P-SSE-SAI-S	Per user per Year	\$239.00	Netskope Security Service Edge (SSE) SkopeAI package for less than 1,000 users includes Next Gen SWG Professional with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	NA		
	Next Gen Secure Web Gateway SkopeAI	NK-P-NGSWG-SAI-S	Per user per Year	\$210.00	Netskope Next Gen Secure Web Gateway SkopeAI for less than 1,000 users for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year.	NA		
	Netskope Cloud Inline SkopeAI	NK-P-CLDINL-SAI-S	Per user per Year	\$183.00	Netskope Cloud Inline SkopeAI for less than 1,000 users with protection of managed and unmanaged SaaS apps including generative AI app user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year.	NA		
	SMTP Outbound Cloud Email SkopeAI DLP	NK-EMAIL-DLP-SAI-S	Per user per Year	\$59.00	Netskope Cloud Email SkopeAI DLP for outbound DLP analysis for less than 1,000 users. Licensed per user per year.	NA		
	Netskope Endpoint SkopeAI DLP	NK-EP-DLP-SAI-S	Per user per Year	\$42.00	Netskope Endpoint SkopeAI DLP for managed devices with Netskope Client. Licensed per user per year for less than 1000 users	NA		
	UPGRADE for SSE-PA SkopeAI to ENTERPRISE package	NK-U-SSEPA-SAIENT-S	Per user per Year	\$50.00	UPGRADE from Secure Service Edge (SSE) Private Access SkopeAI to ENTERPRISE package. Licensed per user per year for less than 1000 users	NA		
	UPGRADE for SSE SkopeAI to ENTERPRISE package	NK-U-SSE-SAIENT-S	Per user per Year	\$18.00	UPGRADE from Secure Service Edge (SSE) SkopeAI to ENTERPRISE package. Licensed per user per year for less than 1000 users	NA		
	UPGRADE for Cloud Inline SkopeAI to ENTERPRISE package	NK-U-CLDIN-SAIENT-S	Per user per Year	\$16.00	UPGRADE from Cloud Inline SkopeAI to ENTERPRISE package. Licensed per user per year for less than 1000 users	NA		
	UPGRADE for NG SWG SkopeAI to ENTERPRISE package	NK-U-NGSWG-SAIENT-S	Per user per Year	\$27.00	UPGRADE from Next Gen Secure Web Gateway (NG SWG) SkopeAI to ENTERPRISE package. Licensed per user per year for less than 1000 users	NA		
	<b>Netskope Inline/Network Packages</b>							
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	Next Gen Secure Web Gateway Enterprise	NK-P-NGSWG-ENT-S	Per user per Year	\$237.43	Netskope Next Gen Secure Web Gateway SkopeAI ENTERPRISE for less than 1,000 users for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year.	NA		
	Next Gen Secure Web Gateway Professional	NK-P-NGSWG-PRF-S	Per user per Year	\$169.61	Netskope Next Gen Secure Web Gateway PROFESSIONAL for less than 1,000 users for web traffic and inline protection of apps and cloud services. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA, Advanced Analytics BASE with 7-day log retention. Licensing is per user per year.	NA		
	Next Gen Secure Web Gateway Standard	NK-P-SWG-STD-S	Per user per Year	\$109.00	Netskope Secure Web Gateway STANDARD with URL filtering and Standard Threat Protection for web traffic only. Licensing is per user per year.	NA		
	Netskope Next Gen SWG All Apps ENTERPRISE	NK-P-NGSWGAPI-ALL-ENT-S	Per user per Year	\$487.00	Netskope Next Gen SWG All Apps ENTERPRISE includes CASB API Enterprise, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		

	Netskope Next Gen SWG All Apps PROFESSIONAL	NK-P-NGSWGAPI-ALL-PRF-S	Per user per Year	\$360.00	Netskope Next Gen SWG All Apps PROFESSIONAL includes CASB API Professional, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Next Gen SWG 5 Apps ENTERPRISE	NK-P-NGSWGAPI-5-ENT-S	Per user per Year	\$405	Netskope Next Gen SWG 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Next Gen SWG 3 Apps ENTERPRISE	NK-P-NGSWGAPI-3-ENT-S	Per user per Year	\$361	Netskope Next Gen SWG 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Next Gen SWG 5 Apps PROFESSIONAL	NK-P-NGSWGAPI-5-PRF-S	Per user per Year	\$286	Netskope Next Gen SWG 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope Next Gen SWG 3 Apps PROFESSIONAL	NK-P-NGSWGAPI-3-PRF-S	Per user per Year	\$256	Netskope Next Gen SWG 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
New	Netskope Cloud Firewall Plus	NK-CFW-PLUS-S	Per user per Year	\$25	Netskope Cloud Firewall (CFW) Plus for less than 1,000 users provides network security on outbound traffic across all ports and protocols for users and offices. This includes standard CFW and non-web IPS capabilities. Licensed per user per year.	NA		
	Cloud Firewall	NK-CFW-S	Per user per Year	\$20	Netskope Cloud Firewall (CFW) provides network security on outbound traffic across all ports and protocols for users and offices. Licensed per user per year.	NA		
New	Upgrade for CFW Plus	NK-U-CFWP-S	Per user per Year	\$5	UPGRADE from CFW to CFW Plus for less than 1,000 users. Licensed per user per year.	NA		
	Transaction Event Streaming	NK-TXN-STR-S	Per user per Year	\$12.00	Netskope Transaction Event Streaming for NG SWG or Standard SWG	NA		
	Netskope Targeted RBI for Next Gen SWG	NK-NG-SWG-RBI-S	Per user per Year	\$55.00	Netskope Targeted Remote Browser Isolation (RBI) for Next Gen SWG PROFESSIONAL or ENTERPRISE. Licensed per user per year and limited to 5% of all web traffic.	NA		
	Netskope Extended RBI for Next Gen SWG	NK-NG-SWG-RBI-EXT-S	Per user per Year	\$87.00	Netskope Extended RBI for Next Gen SWG. Licensed per user per year for less than 1,000 users. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	NA		
	Netskope Proactive Digital Experience Management (DEM) Professional	NK-PDEM-PRF-S	Per user per Year	\$30.00	Netskope Proactive Digital Experience Management (DEM) Professional is licensed per user per year for less than 1,000 users. Real user experience and synthetic network performance monitoring from device to app: endpoint onramp, "time in Netskope" and application for efficient troubleshooting and remediation.	NA		
	Netskope Extended RBI Upgrade for Next Gen SWG	NK-U-NG-SWG-RBI-EXT-S	Per user per Year	\$32.00	Extended RBI Upgrade for Next Gen SWG for less than 1000 users. Licensed per user per year. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	NA		
	Upgrade for NG SWG Advanced Data Protection (DLP)	NK-U-NGSWG-DLPA-S	Per user per Year	\$52.01	UPGRADE from Standard DLP to Advanced DLP for Netskope NG SWG PROFESSIONAL	NA		
	Upgrade for NG SWG Advanced Threat Protection	NK-U-NGSWG-TPA-S	Per user per Year	\$61.25	UPGRADE from Standard Threat Protection to Advanced Threat Protection for Netskope NG SWG PROFESSIONAL	NA		
	Upgrade to Advanced UEBA	NK-U-UEBAA-S	Per user per Year	\$20.00	UPGRADE from Standard UEBA to Advanced UEBA for NG SWG PROFESSIONAL, Cloud Inline PROFESSIONAL or Cloud Inline STANDARD packages. Licensed per user per year.	NA		
	SSL/TLS Inspection	NK-SSLI	Per tenant per Year	\$16,000.00	Netskope SSL/TLS Inspection with a Customer Signed Certificate. Licensed per tenant per year.	NA		
	DNS Security	NK-DNS-S	Per user per Year	\$20.00	DNS Based Security inspects DNS traffic to block connections going to malicious destinations and prevents attacks that use DNS traffic. Netskope Cloud Firewall is a prerequisite for this solution.	NA		
	Netskope Bandwidth Control	NK-BW-CNTL-S	Per user per Year	\$15.00	Netskope Bandwidth Control for less than 1,000 users provides rate limiting for applications, categories, and domains. Licensing is per user per year.	NA	Requires SWG, NG SWG, or SSE	
<b>Netskope Cloud Protection Packages</b>								

	Product Name	SKU	Unit	List Price	Description	Volume Discount Table	Requirement	
	Cloud Inline Enterprise	NK-P-CLDINL-ENT-S	Per user per Year	\$199.42	Netskope Cloud Inline SkopeAI ENTERPRISE for less than 1,000 users with protection of managed and unmanaged SaaS apps, including IaaS/PaaS user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year.	NA		
	Cloud Inline Professional	NK-P-CLDINL-PRF-S	Per user per Year	\$159.24	Netskope Cloud Inline PROFESSIONAL protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year.	NA		
	Cloud Inline Standard	NK-P-CLDINL-STD-S	Per user per Year	\$105.00	Netskope Cloud Inline STANDARD protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP and Standard UEBA. Licensing is per user per year.	NA		
	Netskope CASB Inline and API All Apps ENTERPRISE	NK-P-CASB-ALL-ENT-S	Per user per Year	\$449	Netskope CASB Inline and API All Apps ENTERPRISE includes CASB API Enterprise, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope CASB Inline and API All Apps PROFESSIONAL	NK-P-CASB-ALL-PRF-S	Per user per Year	\$349	Netskope CASB Inline and API All Apps PROFESSIONAL includes CASB API Professional, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope CASB Inline and API 5 Apps ENTERPRISE	NK-P-CASB-5-ENT-S	Per user per Year	\$367	Netskope CASB Inline and API 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope CASB Inline and API 3 Apps ENTERPRISE	NK-P-CASB-3-ENT-S	Per user per Year	\$323	Netskope CASB Inline and API 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope CASB Inline and API 5 Apps PROFESSIONAL	NK-P-CASB-5-PRF-S	Per user per Year	\$275	Netskope CASB Inline and API 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 5 apps excluding Salesforce and Microsoft Teams.	NA		
	Netskope CASB Inline and API 3 Apps PROFESSIONAL	NK-P-CASB-3-PRF-S	Per user per Year	\$245	Netskope CASB Inline and API 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users for 3 apps excluding Salesforce and Microsoft Teams.	NA		
	CASB API Protection Enterprise ALL APPS Package	NK-P-CBAPI-ALL-ENT-S	Per user per Year	\$250.00	Netskope CASB API ENTERPRISE ALL APPS Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for less than 1,000 users for all app instances excluding Salesforce and Microsoft Teams.	NA		
	CASB API Protection Professional ALL APPS Package	NK-P-CBAPI-ALL-PRF-S	Per user per Year	\$190.00	Netskope CASB API PROFESSIONAL ALL APPS Package protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for less than 1,000 users for all apps excluding Salesforce and Microsoft Teams.	NA		
	CASB API Protection Enterprise 5 APP	NK-P-CBAPI-5-ENT-S	Per user per Year	\$168.00	Netskope CASB API ENTERPRISE 5 App per User Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for less than 1,000 users for 5 apps and excludes Microsoft Teams and Salesforce.	NA		



	CASB API Protection Enterprise 3 APP	NK-P-CBAPI-3-ENT-S	Per user per Year	\$124.00	Netskope CASB API ENTERPRISE 3 App per User Package with protection for desired managed cloud apps. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for less than 1,000 users for 3 apps and excludes Microsoft Teams and Salesforce.	NA		
	CASB API Protection Professional 5 APP	NK-P-CBAPI-5-PRF-S	Per user per Year	\$116.00	Netskope CASB API PROFESSIONAL 5 App per User Package with protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for less than 1,000 users for 5 apps and excludes Microsoft Teams and Salesforce.	NA		
	CASB API Protection Professional 3 APP	NK-P-CBAPI-3-PRF-S	Per user per Year	\$86.00	Netskope CASB API PROFESSIONAL 3 App per User Package with protection for desired managed cloud apps. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for less than 1,000 users for 3 apps and excludes Microsoft Teams and Salesforce.	NA		
	CASB API Protection Enterprise Microsoft Teams Package	NK-CBAPI-MSTEAMS-ENT-S	Per user per Year	\$60.00	Netskope CASB API ENTERPRISE Microsoft Teams Package with API-enables protection for managed MS Teams. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for less than 1,000 users for Microsoft Teams.	NA		
	CASB API Protection Professional Microsoft Teams Package	NK-CBAPI-MSTEAMS-PRF-S	Per user per Year	\$50.00	Netskope CASB API PROFESSIONAL Microsoft Teams Package with API-enabled protection for managed MS Teams. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for less than 1,000 users for Microsoft Teams.	NA		
	CASB API Protection Enterprise Salesforce Package	NK-CBAPI-SFDC-ENT-S	Per user per Year	\$45.00	Netskope CASB API ENTERPRISE Salesforce Package with API-enables protection for managed Salesforce. Package includes Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per year for less than 1,000 users for Salesforce.	NA		
	CASB API Protection Professional Salesforce Package	NK-CBAPI-SFDC-PRF-S	Per user per Year	\$31.00	Netskope CASB API PROFESSIONAL Salesforce Package with API-enabled protection for managed Salesforce. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year for less than 1,000 users for Salesforce.	NA		
	SaaS Security Posture Management STANDARD ALL APPS Package	NK-SSPM-ALL-STD-S	Per user per Year	\$45.00	Netskope SaaS Security Posture Management (SSPM) STANDARD ALL APPS package includes configuration checks and manual remediation for managed apps. Licensed per user per year for less than 1,000 users.	NA		
	SaaS Security Posture Management STANDARD 5 APPS Package	NK-SSPM-5APP-STD-S	Per user per Year	\$32.00	Netskope SaaS Security Posture Management (SSPM) STANDARD 5 APPS package includes configuration checks and manual remediation for 5 managed apps. Licensed per user per year for less than 1,000 users.	NA		
	SaaS Security Posture Management STANDARD 3 APPS Package	NK-SSPM-3APP-STD-S	Per user per Year	\$25.00	Netskope SaaS Security Posture Management (SSPM) STANDARD 3 APPS package includes configuration checks and manual remediation for 3 managed apps. Licensed per user per year for less than 1,000 users.	NA		
	UPGRADE to SaaS Security Posture Management STANDARD ALL APPS Package for less than 1,000 users	NK-U-SSPM-ALL-STD-S	Per user per Year	\$40.00	UPGRADE to Netskope SaaS Security Posture Management (SSPM) STANDARD ALL APPS package includes configuration checks and manual remediation for managed apps. Available to existing CASB API customers and licensed per user per year for less than 1,000 users.	NA	Requires CASB API all Apps SKU	
	Upgrade for Advanced Data Protection (DLP) for Cloud Inline	NK-U-CLD-DLPA-S	Per user per Year	\$26.82	UPGRADE from Standard DLP to Advanced DLP for Netskope Cloud Inline including SaaS and IaaS/PaaS user traffic. Licensed per user per year.	NA		

	Upgrade for Advanced Threat Protection for Cloud Inline	NK-U-CLD-TPA-S	Per user per Year	\$35.44	UPGRADE from Standard Threat Protection to Advanced Threat Protection for Netskope Cloud Inline including SaaS and IaaS/PaaS user traffic. Licensed per user per year.	NA		
	<b>Zero Trust Network Access Next</b>							
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	ZTNA Next Enterprise	NK-ZTNXTL7-ENT-S	Per user per Year	\$205.00	ZTNA Next Layer 7 Enterprise provides zero trust application access for users on any device accessing any private application (client-initiated) through Layer 7 connectivity. Includes up to 10,000 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next Professional	NK-ZTNXTL7-PRF-S	Per user per Year	\$125.00	ZTNA Next Layer 7 Professional provides zero trust application access for users on any device accessing any private application (client-initiated) through Layer 7 connectivity. Includes up to 2,000 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next Standard	NK-ZTNXTL7-STD-S	Per user per Year	\$65.00	ZTNA Next Layer 7 Standard provides zero trust application access for users on any device accessing any private application (client-initiated) through Layer 7 connectivity. Includes up to 20 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next L3E	NK-ZTNXT-L3E-S	Per user per Year	\$120.00	ZTNA Next L3E provides zero trust access to any private application (client-and server-initiated) through Layer 3 connectivity. Licensing is per user per year for less than 1,000 uses.	NA		
	Upgrade from ZTNA Next L3E to Endpoint SD-WAN Enterprise	NK-U-ZTNXT-OPL3E-S	Per user per Year	\$425.00	Upgrade from ZTNA Next L3E to Endpoint SD-WAN Enterprise. For use with Netskope ZTNA Next 360 Standard / Professional / Enterprise. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next 360 Enterprise	NK-P-ZTNXT-360-ENT-S	Per user per Year	\$260.00	ZTNA Next 360 Enterprise provides full zero trust application access for users on any device accessing any private application (both client and server-initiated) through Layer 3 and Layer 7 connectivity. Includes up to 10,000 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next 360 Professional	NK-P-ZTNXT-360-PRF-S	Per user per Year	\$196.00	ZTNA Next 360 Professional provides full zero trust application access for users on any device accessing any private application (both client and server-initiated) through Layer 3 and Layer 7 connectivity. Includes up to 2,000 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	ZTNA Next 360 Standard	NK-P-ZTNXT-360-STD-S	Per user per Year	\$148.00	ZTNA Next 360 Standard provides full zero trust application access for users on any device accessing any private application (both client and server-initiated) through Layer 3 and Layer 7 connectivity. Includes up to 20 Application Segments. Licensing is per user per year for less than 1,000 users.	NA		
	SASE Enterprise with Next Gen SWG Enterprise and Endpoint SD-WAN Enterprise	NK-P-SASE-NGSWG-OPL3E-ENT-S	Per user per Year	\$669.94	Netskope SASE Enterprise with Next Gen SWG Enterprise and Endpoint SD-WAN Enterprise. Includes Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users.	NA		
	SASE SkopeAI with NG SWG SkopeAI and Endpoint SD-WAN Enterprise	NK-P-SASE-NGSWG-OPL3E-SAI-S	Per user per Year	\$648.00	Netskope SASE SkopeAI with Next Gen SWG SkopeAI and Endpoint SD-WAN Enterprise. Includes SkopeAI and Standard Data Protection, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users.	NA		
	SASE Professional with NG SWG Professional and Endpoint SD-WAN Enterprise	NK-P-SASE-NGSWG-OPL3E-PRF-S	Per user per Year	\$615.20	Netskope SASE Professional with Next Gen SWG Professional and Endpoint SD-WAN Enterprise. Includes Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for less than 1,000 users.	NA		

	SASE Standard with SWG Standard and Endpoint SD-WAN Enterprise	NK-P-SASE-SWG-OPL3E-STD-S	Per user per Year	\$567	Netskope SASE Standard with SWG Standard and Endpoint SD-WAN Enterprise. Includes Web Filtering and Standard Threat Protection for web traffic. Licensing is per user per year for less than 1,000 users.	NA		
<b>Data Loss Prevention</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	SMTP Outbound Cloud Email Standard DLP	NK-EMAILDLP-STD-S	Per user per Year	\$50.00	Netskope Cloud Email Standard DLP for outbound DLP analysis. Licensed per user per year.	NA		
	SMTP Outbound Cloud Email Advanced DLP	NK-EMAILDLP-ADV-S	Per user per Year	\$65.00	Netskope Cloud Email Advanced DLP for Outbound DLP analysis. Licensed per user per year.	NA		
	Endpoint DLP Standard	NK-EP-DLP-STD-S	Per user per Year	\$32.00	Netskope Standard Endpoint DLP for less than 1000 users for managed devices with Netskope Client. Licensed per user per year	NA		
	Endpoint DLP Advanced	NK-EP-DLP-ADV-S	Per user per Year	\$48.00	Netskope Advanced Endpoint DLP for less than 1000 users for managed devices with Netskope Client. Licensed per user per year	NA		
<b>Netskope Advanced Analytics</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	Advanced Analytics Base	NK-NAA-BASE-S	Per user per Year	\$12.00	Netskope Advanced Analytics Base data platform for monitoring and investigating risk drivers in cloud activity, includes 7 days data retention.	NA		
	Advanced Analytics 3-Month Extended Data Retention	NK-NAA-3MR-S	Per user per Year	\$24.00	Netskope Advanced Analytics 3-Month Extended Data Retention, does not extend TXN and CFW events.	NA	NK-NAA-BASE-S	
	Advanced Analytics 6-Month Extended Data Retention	NK-NAA-6MR-S	Per user per Year	\$46.00	Netskope Advanced Analytics 6-Month Extended Data Retention, does not extend TXN and CFW events.	NA	NK-NAA-BASE-S	
	Advanced Analytics 13-Month Extended Data Retention	NK-NAA-13MR-S	Per user per Year	\$95.00	Netskope Advanced Analytics 13-Month Extended Data Retention, does not extend TXN and CFW events.	NA	NK-NAA-BASE-S	
	Advanced Analytics CFW 3-Month Extended Data Retention	NK-NAA-CFW-3MR-S	Per user per Year	\$24.71	Netskope Advanced Analytics CFW 3-Month Extended Data Retention for cloud firewall events	NA	NK-NAA-BASE-S	
	Advanced Analytics CFW 6-Month Extended Data Retention	NK-NAA-CFW-6MR-S	Per user per Year	\$50.59	Netskope Advanced Analytics CFW 6-Month Extended Data Retention for cloud firewall events	NA	NK-NAA-BASE-S	
	Advanced Analytics CFW 13-Month Extended Data Retention	NK-NAA-CFW-13MR-S	Per user per Year	\$114.12	Netskope Advanced Analytics CFW 13-Month Extended Data Retention for cloud firewall events	NA	NK-NAA-BASE-S	
	Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 3 Months	NK-NAA-TXN-3MR-S	Per user per Year	\$31.00	Advanced Analytics Extended Data Retention up to 3 months for SWG Transaction Events	NA	NK-NAA-BASE-S	
	Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 6 Months	NK-NAA-TXN-6MR-S	Per user per Year	\$60.00	Advanced Analytics Extended Data Retention up to 6 months for SWG Transaction Events	NA	NK-NAA-BASE-S	
	Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 13 Months	NK-NAA-TXN-13MR-S	Per user per Year	\$136.00	Advanced Analytics Extended Data Retention up to 13 months for SWG Transaction Events	NA	NK-NAA-BASE-S	

	Standard Reporting	NK-XDR	Per user per Year	\$20.00	Netskope Standard Reporting Extended 1-Year Data Retention	NA		
<b>Netskope Storage Scan</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	IaaS Storage Scan Enterprise	NK-IAAS-SS-ENT	Per GB	\$4.00	IaaS Storage Scan ENTERPRISE for AWS S3 Buckets, Azure Blob containers, and Google Cloud Storage Buckets via API deployment with Advanced DLP and Advanced Threat Protection. Licensed per GB of data per year.	B		
	IaaS Storage Scan Professional	NK-IAAS-SS-PRF	Per GB	\$2.00	IaaS Storage Scan PROFESSIONAL for AWS S3 Buckets, Azure Blob containers, and Google Cloud Storage Buckets via API deployment with Standard DLP and Standard Threat Protection. Licensed per GB of data per year.	B		
<b>Netskope Machine Traffic &amp; Guest WiFi</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
Update	Next Gen SWG ENTERPRISE for Machine Traffic	NK-NG-SWG-MACHN-ENT	Per GB	\$40.00	Nex Gen SWG ENTERPRISE for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Advanced Threat Protection, Advanced DLP, Advanced UEBA, Advanced Analytics, and Cloud Firewall for non-web traffic. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update	Next Gen SWG PROFESSIONAL for Machine Traffic	NK-NG-SWG-MACHN-PRF	Per GB	\$30.00	Next Gen SWG PROFESSIONAL for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Standard Threat Protection, Standard DLP, Standard UEBA, Advanced Analytics, and Cloud Firewall for non-web traffic. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update	Standard SWG for Machine Traffic	NK-NG-SWG-MACHN-STD	Per GB	\$20.00	Standard SWG for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Standard Threat Protection. Annual subscription for 1 GB of machine traffic processed per month.	NA		
Update	Standard SWG for Guest WiFi	NK-NGSWG-WIFI-STD	Per GB	\$20.00	Standard SWG for Guest WiFi (non standard user) traffic. Annual subscription. Includes Standard Threat Protection. Each unit includes traffic volume up to 1 GB per month with Web Filtering.	NA		
<b>Netskope IoT Security</b>								
	<b>Product Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Volume Discount Table</b>	<b>Requirement</b>	
	IoT Software Bundle	NK-IOT-SEC-PRF-S	Per user per Year	\$90.00	The IoT Security Professional package includes device discovery, asset management, device risk and access control. Licensing is per user per year for less than 1000 users	NA		
	IoT Security Base	NK-IOT-SEC-STD-S	Per user per Year	\$60.00	The IoT Security Standard package includes complete discovery, context and risk categorization for IP-connected managed and unmanaged IoT devices with base remediation capabilities. Licensing is per user per year.	NA		
	IoT Security Asset Management	NK-IOT-SEC-ASTMGT-S	Per user per Year	\$10.00	The Asset Management Add-on for IoT Security package includes centralized management of IP-connected IoT devices. Licensing is per user per year.	NA	NK-IOT-SEC-STD-S	
	IoT Security Device Risk	NK-IOT-SEC-DVCRISK-S	Per user per Year	\$10.00	The Device Risk Add-on for IoT Security package includes device risk assessment with drill-down capabilities and continuous monitoring for threats and 3rd party actions. Licensing is per user per year.	NA	NK-IOT-SEC-STD-S	
	IoT Security Access Control	NK-IOT-SEC-ACCNTL-S	Per user per Year	\$10.00	The Access Control Add-on for IoT Security package includes contextual access control policies, device segmentation and full remediation support with 3rd party systems. Licensing is per user per year.	NA	NK-IOT-SEC-STD-S	

	IoT Security Appliance	NK-IOT-APPLIANCE	Per Device	\$25,000.00	A Hardware Appliance for passive collection and sharing of meta information of devices and their activities to the cloud service. The appliance also communicates with in network enforcement agents like NACs and firewalls to perform remediations like blocking, access restrictions and microsegmentation	NA	Software purchase required.	
	IoT Security Appliance Support	NK-IOT-HWSUPPORT-NBD	Per Device per Year	\$5,000.00	IOT Appliance support with Next Business Day Ship	NA	Mandatory with HW	
	<b>Product Volume Discount Category</b>							
	<b>A</b>	<b>User/seat Band</b>	<b>Volume discount off List Price</b>					
		1000+	15%					
		2500+	25%					
		5000+	30%					
		10,000+	55%					
		25,000+	60%					
		50,000+	63%					
		100,000+	64%					
	<b>B</b>	<b>IaaS PKG</b>	<b>Volume discount off List Price</b>					
		<b>Band</b>						
		0-25TB	0%					
		26TB+	10%					
		100TB+	15%					
		500TB+	20%					
		1PB+	30%					
		5PB+	55%					
	<b>Professional Services Packages</b>							
	<b>Foundational Packages</b>							
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	Foundational Components Deployment	NK-PS-FCOM	Per Package	\$6,300.00	The "Foundational Component Deployment Package" provides services to support the customer's Netskope Cloud Security Platform deployment project including assistance with the following: 1. Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform. 2. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. 3. Enable Forensics and Incident Management. 4. Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. 5. Deployment deliverables (HLD and As-Built Document) 6. Ongoing customer knowledge transfer.			
	Foundation Components for Security Posture Management Deployment	NK-PS-FCOM-CSPM-SSPM	Per Package	\$4,730.00	The "Foundational Component for Security Posture Management Deployment Package" provides services to support the customer's Netskope Cloud Security Platform deployment project including assistance with the following: 1. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. 2. Enable Forensics and Incident Management. 3. Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. 4. Deployment deliverables (HLD and As-Built Document) 5. Ongoing customer knowledge transfer.			

Next Gen Secure Web Gateway (NG-SWG) Packages							
Package Name	SKU	Unit	List Price	Description	Requirement		
NG-SWG Deployment Bronze	NK-PS-NGSWG-BNZ	Per Package	\$15,750.00	<p>NG-SWG, an inline cloud and web proxy for HTTP and HTTPS traffic inspection using a steering client for web, SaaS, and IaaS/PaaS user traffic, and GRE or IPsec tunnels for offices. The "NG-SWG Deployment – Bronze Package" provides services to support the customer's NG-SWG deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. NG-SWG solution deployment for multiple endpoint platforms (Windows and Mac) using Netskope Client and/or IPsec/GRE tunnels.</li> <li>2. Activation designed for up to 5,000 users, providing support for up to 3 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document).</li> <li>4. Ongoing customer knowledge transfer.</li> </ol>	Foundational Components Deployment		
NG-SWG Deployment Silver	NK-PS-NGSWG-SLV	Per Package	\$23,230.00	<p>NG-SWG, an inline cloud and web proxy for HTTP and HTTPS traffic inspection using a steering client for web, SaaS, and IaaS/PaaS user traffic, and GRE or IPsec tunnels for offices. The "NG-SWG Deployment – Silver Package" provides services to support the customer's NG-SWG deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. NG-SWG solution deployment for multiple endpoint platforms (Windows, Mac, and Chromebook) using Netskope Client and/or IPsec/GRE tunnels and up to 1 other supported traffic steering method.</li> <li>2. Activation designed for up to 10,000 users, providing support for up to 4 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document).</li> <li>4. Ongoing customer knowledge transfer.</li> </ol>	Foundational Components Deployment		
NG-SWG Deployment Gold	NK-PS-NGSWG-GLD	Per Package	\$37,010.00	<p>NG-SWG, an inline cloud and web proxy for HTTP and HTTPS traffic inspection using a steering client for web, SaaS, and IaaS/PaaS user traffic, and GRE or IPsec tunnels for offices. The "NG-SWG Deployment – Gold Package" provides services to support the customer's NG-SWG deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. NG-SWG solution deployment for multiple endpoint platforms (Windows, Mac, Chromebook, and iOS) using Netskope Client and/or IPsec/GRE tunnels and up to 2 other supported traffic steering methods.</li> <li>2. Configuration and deployment of up to 25 NG-SWG resources (SSL Decryption and Real-Time Protection Policies, URL Allow and Block lists, File hash allow and block lists).</li> <li>3. Configuration and deployment of up to 25 Cloud Firewall resources (Firewall App Definition, and Policies).</li> <li>4. Activation designed for up to 20,000 users, providing support for up to 5 production pilot groups.</li> <li>5. Deployment deliverables (HLD and As-Built Document).</li> <li>6. Customer knowledge transfer and 2-hour workshop.</li> </ol>	Foundational Components Deployment		
Zscaler ZIA to Netskope NG-SWG Transformation Silver	NK-PS-ZIA-T-SLV	Per Package	\$47,250.00	<p>Netskope NG-SWG, an inline cloud and web proxy for HTTP and HTTPS traffic inspection using a steering client for web, SaaS, and IaaS/PaaS user traffic, and GRE or IPsec tunnels for offices. The "Zscaler ZIA to Netskope NG-SWG Transformation – Silver Package" provides services to support the customer's transformation from Zscaler ZIA to Netskope NG-SWG including assistance with the following:</p> <p>Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Enable Forensics and Incident Management. Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. NG-SWG solution deployment for multiple endpoint platforms (Windows, Mac, Chromebook, and iOS) using one or more and up to 4 supported traffic steering methods transformed from the current Zscaler ZIA environment. Configuration and deployment of up to 50 NG-SWG resources (SSL Decryption and Real-Time Protection Policies, URL Allow and Block lists, File hash allow and block lists) and up to 50 Cloud Firewall resources (Firewall App Definition and policies) transformed from customer Zscaler ZIA environment. Transformation and implementation designed for up to 20,000 users, providing support for up to 5 production pilot groups. Deployment deliverables (HLD and As-Built Document). Customer knowledge transfer and 2-hour workshop.</p>			

	Zscaler ZIA to Netskope NG-SWG Transformation Gold	NK-PS-ZIA-T-GLD	Per Package	\$102,060.00	<p>Netskope NG-SWG, an inline cloud and web proxy for HTTP and HTTPS traffic inspection using a steering client for web, SaaS, and IaaS/PaaS user traffic, and GRE or IPsec tunnels for offices. The Zscaler ZIA to Netskope NG-SWG Transformation – Gold Package provides services to support the customer's transformation from Zscaler ZIA to Netskope NG-SWG including assistance with the following:</p> <p>Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Enable Forensics and Incident Management.</p> <p>Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. NG-SWG solution deployment for multiple endpoint platforms (Windows, Mac, Chromebook, and iOS) using one or more and up to 4 supported traffic steering methods transformed from the current Zscaler ZIA environment.</p> <p>Configuration and deployment of up to 200 NG-SWG resources (SSL Decryption and Real-Time Protection Policies, URL Allow and Block lists, File hash allow and block lists) and up to 200 Cloud Firewall resources (Firewall App Definition and policies) transformed from customer Zscaler ZIA environment.</p> <p>Transformation and implementation designed for up to 100,000 users, providing support for up to 5 production pilot groups.</p> <p>Deployment deliverables (HLD and As-Built Document). Customer knowledge transfer and 4-hour workshop.</p>			
<b>Cloud Inline Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	Cloud Inline Deployment Bronze	NK-PS-CLDINL-BNZ	Per Package	\$12,990.00	<p>Netskope Cloud Inline solution provides real-time inline security for managed and unmanaged SaaS applications, covering browsers, desktop apps, mobile apps, and sync clients, plus IaaS/PaaS user traffic to monitor and control usage and protect data. The "Cloud Inline Deployment – Bronze Package" provides services to support the customer's Cloud Inline deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Cloud Inline solution for multiple endpoint platforms (Windows and Mac) using Netskope Client.</li> <li>2. Activation designed for up to 5,000 users, providing support for up to 3 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document).</li> <li>4. Customer knowledge transfer and 2-hour workshop.</li> </ol>	Foundational Components Deployment		
	Cloud Inline Deployment Silver	NK-PS-CLDINL-SLV	Per Package	\$18,110.00	<p>Netskope Cloud Inline solution provides real-time inline security for managed and unmanaged SaaS applications, covering browsers, desktop apps, mobile apps, and sync clients, plus IaaS/PaaS user traffic to monitor and control usage and protect data. The "Cloud Inline Deployment – Silver Package" provides services to support the customer's Cloud Inline deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Cloud Inline solution for multiple endpoint platforms (Windows, Mac, Chromebook, iOS, and Android) using Netskope Client and up to 1 other supported traffic steering methods.</li> <li>2. Activation designed for up to 10,000 users, providing support for up to 4 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document).</li> <li>4. Customer knowledge transfer and 2-hour workshop.</li> </ol>	Foundational Components Deployment		
	Cloud Inline Deployment Gold	NK-PS-CLDINL-GLD	Per Package	\$28,740.00	<p>Netskope Cloud Inline solution provides real-time inline security for managed and unmanaged SaaS applications, covering browsers, desktop apps, mobile apps, and sync clients, plus IaaS/PaaS user traffic to monitor and control usage and protect data. The "Cloud Inline Deployment – Gold Package" provides services to support the customer's Cloud Inline deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Cloud Inline solution for multiple endpoint platforms (Windows, Mac, Chromebook, iOS, and Android) using Netskope Client and up to 2 other supported traffic steering methods.</li> <li>2. Activation designed for up to 20,000 users, providing support for up to 5 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document).</li> <li>4. Customer knowledge transfer and 2-hour workshop.</li> </ol>	Foundational Components Deployment		
<b>Cloud Access Security Broker (CASB) API-enabled Protection Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	CASB API-enabled Protection Deployment Bronze	NK-PS-CBAPI-BNZ	Per Package	\$8,270.00	<p>Netskope CASB API provides out-of-band visibility and control of data at rest in managed cloud apps. The CASB API deployment - Bronze Package provides services to support the customer's CASB API deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Deployment of up to 3 connections to managed cloud apps which the customer has an instance with.</li> <li>2. Configuration of an initial framework of CASB API policies to act on the exposure of sensitive data at rest.</li> <li>3. Data at rest scanning for threat data (where possible).</li> <li>4. Walkthrough into CASB API dashboards available and into Netskope's Incident Management.</li> <li>5. Deployment deliverables (HLD and As-Built document).</li> <li>6. Ongoing customer knowledge transfer.</li> </ol>	Foundational Components Deployment		

	CASB API-enabled Protection Deployment Silver	NK-PS-CBAPI-SLV	Per Package	\$12,210.00	Netskope CASB API provides out-of-band visibility and control of data at rest in managed cloud apps. The CASB API deployment - Silver Package provides services to support the customer's CASB API deployment project including assistance with the following: 1. Deployment of up to 5 connections to managed cloud apps which the customer has an instance with. 2. Configuration of an initial framework of CASB API policies to act on the exposure of sensitive data at rest. 3. Data at rest scanning for threat data (where possible). 4. Walkthrough into CASB API dashboards available and into Netskope's Incident Management. 5. Deployment deliverables (HLD and As-Built document). 6. Ongoing customer knowledge transfer.	Foundational Components Deployment			
	CASB API-enabled Protection Deployment Gold	NK-PS-CBAPI-GLD	Per Package	\$16,140.00	Netskope CASB API provides out-of-band visibility and control of data at rest in managed cloud apps. The CASB API deployment - Gold Package provides services to support the customer's CASB API deployment project including assistance with the following: 1. Deployment of up to 7 connections to managed cloud apps which the customer has an instance with. 2. Integration with one supported Information Rights Management (IRM) solution. 3. Configuration of an initial framework of CASB API policies to act on the exposure of sensitive data at rest. 4. Data at rest scanning for threat data (where possible). 5. Walkthrough into CASB API dashboards available and into Netskope's Incident Management. 6. Deployment deliverables (HLD and As-Built document). 7. Ongoing customer knowledge transfer.	Foundational Components Deployment			
<b>SaaS Security Posture Management (SSPM) Packages</b>									
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>			
	SSPM Deployment Bronze	NK-PS-SSPM-BNZ	Per Package	\$5,355.00	Netskope SaaS SPM provides the capability to monitor and audit the security configurations, resources, and services across the customer managed SaaS applications from a single console. The SSPM deployment - Bronze Package provides services to support the customer's SSPM deployment project including assistance with the following: 1. Deployment of up to 2 connections to supported SaaS providers which the customer has a subscription with. 2. Configuration of an initial framework of SSPM policies based on predefined SPM profiles with limited customization (up to 2 custom DSL rules). 3. Walkthrough into SSPM dashboards available and Cloud Compliance Reports. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundation Components for Security Posture Management Deployment			
	SSPM Deployment Silver	NK-PS-SSPM-SLV	Per Package	\$8,190.00	Netskope SaaS SPM provides the capability to monitor and audit the security configurations, resources, and services across the customer managed SaaS applications from a single console. The SSPM deployment - Silver Package provides services to support the customer's SSPM deployment project including assistance with the following: 1. Deployment of up to 5 connections to supported SaaS providers which the customer has a subscription with. 2. Configuration of an initial framework of SSPM policies based on predefined SPM profiles with limited customization (up to 4 custom DSL rules). 3. Walkthrough into SSPM dashboards available and Cloud Compliance Reports. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundation Components for Security Posture Management Deployment			
<b>BWAN &amp; ZTNA Next Packages</b>									
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>			
	Borderless SD-WAN Deployment – Bronze	NK-PS-BWAN-BNZ	Per Package	\$18,590.00	Netskope Borderless SD-WAN (BWAN) provides every remote user, device, and site with simple, secure, high performance access to multi-cloud and hybrid-cloud environments. The "Borderless SD-WAN Deployment – Bronze Package" provides services to support the customer's BWAN deployment project including assistance with the following:  BWAN solution deployment for up to a total of 5 sites (2 Hubs and 3 Spokes). Deployment deliverables (HLD and As-Built Document). Ongoing customer knowledge transfer.				
	Borderless SD-WAN Deployment – Silver	NK-PS-BWAN-SLV	Per Package	\$30,240.00	Netskope Borderless SD-WAN (BWAN) provides every remote user, device, and site with simple, secure, high performance access to multi-cloud and hybrid-cloud environments. The "Borderless SD-WAN Deployment – Silver Package" provides services to support the customer's BWAN deployment project including assistance with the following:  BWAN solution deployment for up to a total of 10 sites (4 Hubs and 6 Spokes). Deployment deliverables (HLD and As-Built Document). Ongoing customer knowledge transfer.				



	Borderless SD-WAN Deployment – Gold	NK-PS-BIWAN-GLD	Per Package	\$57,020.00	<p>Netskope Borderless SD-WAN (BWAN) provides every remote user, device, and site with simple, secure, high performance access to multi-cloud and hybrid-cloud environments. The "Borderless SD-WAN Deployment – Gold Package" provides services to support the customer's BWAN deployment project including assistance with the following:</p> <p>BWAN solution deployment for up to a total of 20 sites (8 Hubs and 12 Spokes). Deployment deliverables (HLD and As-Built Document). Ongoing customer knowledge transfer.</p>				
	ZTNA Next L3E Add-On	NK-PS-ADDON-ZL3E	Per Package	\$11,660.00	<p>Netskope ZTNA Next L3E provides all remote users with simple, secure, high performance access to multi-cloud and hybrid-cloud environments. The "ZTNA Next L3E Add-On" provides services to support the customer's ZTNA Next L3E deployment project including assistance with the following:</p> <p>ZTNA Next L3E solution deployment for up to 2 Hub sites. Deployment deliverables (HLD and As-Built Document). Ongoing customer knowledge transfer.</p>				
	<b>Email DLP Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>			
	Email DLP Deployment Silver	NK-PS-EMAILDLP-SLV	Per Package	\$11,420.00	<p>Netskope Cloud Email DLP solution provides inline security to monitor and control usage and protect data for outbound SMTP Email. The "Email DLP Deployment – Silver Package" provides services to support the customer's SMTP Email DLP deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Deployment of outbound SMTP email DLP for either Microsoft O365 / Exchange Online or Google Gmail.</li> <li>2. Activation designed for up to 10,000 users, providing support for up to 3 production pilot groups.</li> <li>3. Deployment deliverables (HLD and As-Built Document)</li> <li>4. Customer knowledge transfer.</li> </ol>	Foundational Components Deployment			
	<b>Netskope Private Access Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>			
	Netskope Private Access Deployment Bronze	NK-PS-NPA-BNZ	Per Package	\$14,180.00	<p>Netskope Private Access (NPA), a Zero Trust Network Access (ZTNA) solution, connects authenticated users to private resources in data centers and public cloud environments. The NPA Deployment - Bronze Package provides services to support the customer's NPA deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Solution deployment for Windows and Apple Macintosh endpoint platforms.</li> <li>2. Up to 10 Private Application and Private Application-based policies operational using up to 4 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.</li> <li>3. Activation designed for up to 5,000 users, providing support for up to 3 production pilot groups.</li> <li>4. Deployment deliverables (HLD and As-Built document).</li> <li>5. Ongoing customer knowledge transfer.</li> </ol>	Foundational Components Deployment			
	Netskope Private Access Deployment Silver	NK-PS-NPA-SLV	Per Package	\$21,660.00	<p>Netskope Private Access (NPA), a Zero Trust Network Access (ZTNA) solution, connects authenticated users to private resources in data centers and public cloud environments. The NPA Deployment - Silver Package provides services to support the customer's NPA deployment project including assistance with the following:</p> <ol style="list-style-type: none"> <li>1. Solution deployment for Windows and Apple Macintosh endpoint platforms, and coverage of web-based Private Applications on any device capable of rendering web content.</li> <li>2. Up to 20 Private Application and Private Application-based policies operational using up to 8 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.</li> <li>3. Activation designed for up to 10,000 users, providing support for up to 4 production pilot groups.</li> <li>4. Deployment deliverables (HLD and As-Built document).</li> <li>5. Ongoing customer knowledge transfer.</li> </ol>	Foundational Components Deployment			

	Netskope Private Access Deployment Gold	NK-PS-NPA-GLD	Per Package	\$38,590.00	Netskope Private Access (NPA), a Zero Trust Network Access (ZTNA) solution, connects authenticated users to private resources in data centers and public cloud environments. The NPA Deployment - Gold Package provides services to support the customer's NPA deployment project including assistance with the following: 1. Solution deployment for multiple endpoint platforms (full coverage on Windows, Apple Macintosh, iOS and Android) and coverage of web-based Private Applications on any device capable of rendering web content. 2. Up to 50 Private Application and Private Application-based policies operational using up to 12 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach. 3. Activation designed for up to 20,000 users, providing support for up to 5 production pilot groups. 4. Deployment deliverables (HLD and As-Built document). 5. Customer knowledge transfer and 2-hour workshop.	Foundational Components Deployment		
	Zscaler ZPA to Netskope NPA Transformation Silver	NK-PS-ZPA-T-SLV	Per Package	\$39,690.00	Netskope Private Access (NPA), a Zero Trust Network Access (ZTNA) solution, connects authenticated users to private resources in data centers and public cloud environments. The NPA Deployment - Silver Package provides services to support the customer's NPA deployment project including assistance with the following:  Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Enable Forensics and Incident Management. Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. NPA solution deployment for multiple endpoint platforms (Windows, Mac, iOS and Android), and coverage of web-based Private Applications on any device capable of rendering web content using one or more and up to 3 supported traffic steering methods transformed from the current Zscaler ZPA environment. Up to 50 Private Applications and Private Application-based policies operational using up to 12 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach. Transformation and implementation designed for up to 20,000 users, providing support for up to 5 production pilot groups. Deployment deliverables (HLD and As-Built document). Ongoing customer knowledge transfer.			
	Zscaler ZPA to Netskope NPA Transformation Gold	NK-PS-ZPA-T-GLD	Per Package	\$99,230.00	Netskope Private Access (NPA), a Zero Trust Network Access (ZTNA) solution, connects authenticated users to private resources in data centers and public cloud environments. The NPA Deployment - Gold Package provides services to support the customer's NPA deployment project including assistance with the following:  Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform. Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Enable Forensics and Incident Management. Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. NPA solution deployment for multiple endpoint platforms (Windows, Mac, iOS and Android), and coverage of web-based Private Applications on any device capable of rendering web content using one or more and up to 3 supported traffic steering methods transformed from the current Zscaler ZPA environment. Up to 200 Private Applications and Private Application-based policies operational using up to 36 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach. Transformation and implementation designed for up to 100,000 users, providing support for up to 5 production pilot groups. Deployment deliverables (HLD and As-Built document). Ongoing customer knowledge transfer.			
<b>Continuous Security Assessment (CSA) Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	CSPM Deployment Bronze	NK-PS-CSPM-BNZ	Per Package	\$4,095.00	Netskope Cloud SPM provides the capability to monitor and audit the security configurations, resources, and services across the customer public clouds from a single console. The CSPM deployment - Bronze Package provides services to support the customer's CSPM deployment project including assistance with the following: 1. Deployment of up to 1 connection to supported Cloud Service Providers (CSPs) which the customer has an account, subscription, or project with. 2. Configuration of an initial framework of CSPM policies based on predefined SPM profiles with limited customization (up to 2 custom DSL rules). 3. Walkthrough into CSPM dashboards available and Cloud Compliance Reports. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundation Components for Security Posture Management Deployment		

	CSPM Deployment Silver	NK-PS-CSPM-SLV	Per Package	\$6,930.00	Netskope Cloud SPM provides the capability to monitor and audit the security configurations, resources, and services across the customer public clouds from a single console. The CSPM deployment - Silver Package provides services to support the customer's CSPM deployment project including assistance with the following: 1. Deployment of up to 3 connections to supported Cloud Service Providers (CSPs) which the customer has accounts, subscriptions, or projects with. 2. Configuration of an initial framework of CSPM policies based on predefined SPM profiles with limited customization (up to 4 custom DSL rules). 3. Walkthrough into CSPM dashboards available and Cloud Compliance Reports. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundation Components for Security Posture Management Deployment		
<b>IaaS Storage Scan Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	IaaS Storage Scan Deployment Bronze	NK-PS-IAAS-SS-BNZ	Per Package	\$5,040.00	Netskope IaaS Storage Scan identifies and protects sensitive data stored within the customer Cloud Service Providers (CSPs) clouds as well as monitors and controls data in motion between cloud services – enhancing visibility into cloud native audit logs, VPC flow logs and other data sources. The Netskope IaaS Storage Scan deployment - Bronze Package provides services to support the customer's IaaS Storage Scan deployment project including assistance with the following: 1. Deployment of up to 1 connection to supported Cloud Service Providers (CSPs) which the customer has an account, subscription, or project with. 2. Configuration of an initial framework of policies for supported CSPs to act on the exposure of sensitive data at rest. 3. Data at rest scanning for threat data (where possible). 4. Walkthrough into CASB API dashboards available and into Netskope's Incident Management. 5. Deployment deliverables (HLD and As-Built document) 6. Ongoing customer knowledge transfer.	Foundational Components Deployment		
	IaaS Storage Scan Deployment Silver	NK-PS-IAAS-SS-SLV	Per Package	\$7,875.00	Netskope IaaS Storage Scan identifies and protects sensitive data stored within the customer Cloud Service Providers (CSPs) clouds as well as monitors and controls data in motion between cloud services – enhancing visibility into cloud native audit logs, VPC flow logs and other data sources. The Netskope IaaS Storage Scan deployment - Silver Package provides services to support the customer's IaaS Storage Scan deployment project including assistance with the following: 1. Deployment of up to 3 connections to supported Cloud Service Providers (CSPs) which the customer has accounts, subscriptions, or projects with. 2. Configuration of an initial framework of policies for supported CSPs to act on the exposure of sensitive data at rest. 3. Data at rest scanning for threat data (where possible). 4. Walkthrough into CASB API dashboards available and into Netskope's Incident Management. 5. Deployment deliverables (HLD and As-Built document) 6. Ongoing customer knowledge transfer.	Foundational Components Deployment		
<b>Risk Insights Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		
	Risk Insights Deployment Bronze	NK-PS-CLD-INSIGHTS-BNZ	Per Package	\$4,725.00	The Risk Insights Deployment - Bronze Package provides services to support the customer's Cloud Risk Insights deployment project including assistance with the following: 1. Deployment for up to 2 Netskope Virtual Appliances configured with the On-Premises Log Parser (OPLPs) functionality. 2. Parsing of one web activity log feed from web security edge devices of the customer. 3. Deployment of one Netskope Active Directory Connector for source IP to user mapping purposes. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundational Components Deployment		
	Risk Insights Deployment Silver	NK-PS-CLD-INSIGHTS-SLV	Per Package	\$10,710.00	The Risk Insights Deployment - Silver Package provides services to support the customer's Cloud Risk Insights deployment project including assistance with the following: 1. Deployment for up to 6 Netskope Virtual Appliances configured with the On-Premises Log Parser (OPLPs) functionality. 2. Parsing of up to 3 different web activity log feeds from web security edge devices of the customer. 3. Deployment one Netskope Active Directory Connector for source IP to user mapping purposes. 4. Deployment deliverables (HLD and As-Built document). 5. Ongoing customer knowledge transfer.	Foundational Components Deployment		
<b>Add-On Packages</b>								
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		

	Proxy Transformation Policies (Up to 25 NG-SWG Resources)	NK-PS-ADDON-PXYT	Per Package	\$3,940.00	The "Proxy Transformation Add-On" provides services to support the customer's NG-SWG deployment project including assistance with the following:  Review traffic steering and policies for existing proxy solutions. Recommend traffic steering and proxy policies transformation. Customer knowledge transfer.	NG-SWG Deployment Gold		
	Netskope Cloud Firewall Deployment (Up to 25 Cloud Firewall Resources)	NK-PS-ADDON-CFW	Per Package	\$3,940.00	The "Cloud Firewall Add-On" provides services to support the customer's Netskope Cloud Firewall deployment project including assistance with the following:  Review traffic steering and policies for existing firewall solutions. Recommend traffic steering methods and Firewall App Definitions. Customer knowledge transfer.	Cloud Inline Deployment Bronze		
	Netskope Private Application Deployment - Up to 20 Application / Up to 4 Publishers	NK-PS-ADDON-NPA	Per Package	\$9,840.00	Netskope will provide assistance for the customer activities listed below. For all activities, the customer is responsible for all aspects of its network and environment, and for configuration of the Netskope tenant, including access controls. 1. Conduct technical design workshops to understand and confirm customer's requirements, and to discuss the deployment of the Netskope solution in accordance with best practices. 2. Project technical documentation to update an existing HLD and/or As-built document with the added Private Applications and Publishers information. 3. Assist customer to deploy up to 20 Private applications and 20 Private Application-based policies, and up to 4 Netskope Publishers. 4. Provide knowledge transfer to the customer as the project progresses.	Cloud Inline Deployment Gold		
	IRM integration	NS-PS-ADDON-IRM	Per Package	\$3,940.00	Netskope will provide assistance for the customer activities listed below. For all activities, the customer is responsible for all aspects of its network and environment, and for configuration of the Netskope tenant, including access controls. 1. Conduct technical design workshops to understand and confirm customer's requirements, and to discuss the deployment of the Netskope solution in accordance with best practices. 2. Project technical documentation to update an existing HLD and/or As-built document with the IRM integration information. 3. Assist customer to integrate with one supported Information Rights Management (IRM) solution. 4. Provide knowledge transfer to the customer as the project progresses.	Email DLP Deployment Silver		
	Custom DSL Rules - 4	NK-PS-ADDON-DSL	Per Package	\$5,040.00	Netskope will provide assistance for the customer activities listed below. For all activities, the customer is responsible for all aspects of its network and environment, and for configuration of the Netskope tenant, including access controls. 1. Conduct technical design workshops to understand and confirm customer's requirements, and to discuss the deployment of the Netskope solution in accordance with best practices. 2. Project technical documentation to update an existing HLD and/or As-built document with the custom DSL profile and rules information. 3. Assist customer to deploy up to 4 custom DSL rules. 4. Provide knowledge transfer to the customer as the project progresses.	Netskope Private Access Deployment Bronze		
	Endpoint DLP Add-on	NK-PS-ADDON-EDLP	Per Package	\$5,040.00	"The "Endpoint DLP Agent Add-On" provides services to support the customer's Netskope DLP Endpoint Agent deployment project including assistance with the following:  - Review traffic steering and policies related to the existing Netskope Client Deployment. - Work with customer to identify the target User OU or User group used for initial deployment - Recommend client & steering configurations. - Review and recommend device constraint profiles - Review and recommend device & content control policies - Review and validate initial deployment results with customer - Customer knowledge transfer."			
	<b>Other Packages</b>							
	<b>Package Name</b>	<b>SKU</b>	<b>Unit</b>	<b>List Price</b>	<b>Description</b>	<b>Requirement</b>		

	Quick Start Deployment Gold	NK-PS-QSTART-GLD	Per Package	\$26,150.00	<p>The "Quick Start Deployment Gold Package" provides services to support Customer's Netskope deployment project including assistance with the following:</p> <p>Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform.  Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console.</p> <p>Enable Forensics and Incident Management.  Integrate Netskope Cloud Security Platform with the supported SIEM solution using Cloud Exchange.  NG-SWG solution deployment for multiple endpoint platforms (Windows and Mac) using Netskope Client and/or two other supported steering methods.  Up to 15 Private Application and Private Application-based policies operational using up to 4 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.  Implementation designed for up to 2,000 users, providing support for up to 3 production pilot groups.  Deployment deliverables (HLD and As-Built Document)  Ongoing customer knowledge transfer.</p>			
	Quick Start Deployment Silver	NK-PS-QSTART-SLV	Per Package	\$19,220.00	<p>The "Quick Start Deployment Silver Package" provides services to support Customer's Netskope deployment project including assistance with the following:</p> <p>Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform.  Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console.</p> <p>Enable Forensics and Incident Management.  Integrate Netskope Cloud Security Platform with the supported SIEM solution using Cloud Exchange.  NG-SWG solution deployment for multiple endpoint platforms (Windows and Mac) using Netskope Client and/or other supported steering methods.  Up to 10 Private Application and Private Application-based policies operational using up to 4 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.  Implementation designed for up to 1,000 users, providing support for up to 3 production pilot groups.  Deployment deliverables (HLD and As-Built Document)  Ongoing customer knowledge transfer.</p>			
	Quick Start Deployment Bronze	NK-PS-QSTART-BNZ	Per Package	\$12,600.00	<p>The "Quick Start Deployment Bronze Package" provides services to support Customer's Netskope deployment project including assistance with the following:</p> <p>Provisioning of user identities, groups, and organization units from either Active Directory or one of the supported Cloud Identity Directory (e.g. Okta, Azure etc.) to Netskope Cloud Security Platform.  Enable Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console.</p> <p>Enable Forensics and Incident Management.  Integrate Netskope Cloud Security Platform with the supported SIEM solution using Cloud Exchange.  NG-SWG solution deployment for multiple endpoint platforms (Windows and Mac) using Netskope Client and/or other supported steering methods.  Up to 5 Private Application and Private Application-based policies operational using up to 2 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.  Implementation designed for up to 500 users, providing support for up to 3 production pilot groups.  Deployment deliverables (HLD and As-Built Document)  Ongoing customer knowledge transfer.</p>			
	Netskope Quick Start Deployment Package	NK-PS-QUICKSTART	Per Package	\$12,600.00	<p>The "Quick Start Deployment Package" provides services to support the customer's Netskope deployment project including assistance with the following:</p> <ul style="list-style-type: none"> <li>- NG-SWG solution deployment for multiple endpoint platforms (Windows and Mac) using Netskope Client and/or IPsec/GRE tunnels.</li> <li>- Up to 10 Private Application and Private Application-based policies operational using up to 2 Netskope Publishers spread in multiple locations with a highly performant and redundancy approach.</li> <li>- Activation designed for up to 500 users for NG-SWG and/or NPA, providing support for up to 3 production pilot groups.</li> <li>- Deployment deliverables (As-Built Document).</li> <li>- Ongoing customer knowledge transfer."</li> </ul>			
	Netskope Partner Deployment Assistance Package	NK-PS-PART-ASST	Per Package	\$5,040.00	<p>The "Partner Deployment Assistance Package" provides services to support the partners with the proper deployment of Netskope Products for end customers. Netskope PS is involved in guiding the deployment process provided by Partners. Netskope PS provides services to the Partner to support the end customer's Netskope deployment project including assistance with the following:</p> <ul style="list-style-type: none"> <li>- Review HLD document</li> <li>- Review Configuration</li> <li>- Health Check"</li> </ul>			

	Hypercare Gold PS Package	NK-PS-HCARE-WKND-GLD	Per Package	\$60,500.00	Hypercare Gold PS Package (NK-PS-HCARE-WKND-GLD) provides 24-hours proactive PS assistance for 7 consecutive calendar days			
	Hypercare Weekend Silver PS Package	NK-PS-HCARE-WKND-SLV	Per Package	\$45,400.00	Hypercare Weekend Silver PS Package (NK-PS-HCARE-WKND-SLV) provides 24-hours proactive PS assistance for 5 consecutive calendar days			
	Hypercare Weekdays Silver PS Package	NK-PS-HCARE-WEEK-SLV	Per Package	\$37,800.00	Hypercare Weekdays Silver PS Package (NK-PS-HCARE-WEEK-SLV) provides 24-hours proactive PS assistance for 5 consecutive business days			
	Hypercare Weekend Bronze PS Package	NK-PS-HCARE-WKND-BNZ	Per Package	\$30,300.00	Hypercare Weekend Bronze PS Package (NK-PS-HCARE-WKND-BNZ) provides 24-hours proactive PS assistance for 3 consecutive calendar days			
	Hypercare Weekdays Bronze PS Package	NK-PS-HCARE-WEEK-BNZ	Per Package	\$22,700.00	Hypercare Weekdays Bronze PS Package (NK-PS-HCARE-WEEK-BNZ) provides 24-hours proactive PS assistance for 3 consecutive business days			
	Netskope Health Check Gold	NK-PS-HCHK-GLD	Per Package	\$25,200.00	Netskope Cloud Security Platform provides unrivaled visibility, real-time data and threat protection, and zero trust network access. The "Netskope Health Check - Gold Package" provides health services for the following: Review the current state of the customer's Netskope Cloud Security Platform and perform a health check assessment. Health check designed for customers with up to 20,000 Netskope platform users. Provide recommendations for secure usage and optimal performance of Netskope Cloud Security Platform. Provide guidance and assistance to implement recommendations for up to 200 users.			
	Netskope Health Check Bronze	NK-PS-HCHK-SLV	Per Package	\$14,490.00	Netskope Cloud Security Platform provides unrivaled visibility, real-time data and threat protection, and zero trust network access. The "Netskope Health Check - Silver Package" provides health services for the following: Review the current state of the customer's Netskope Cloud Security Platform and perform a health check assessment. Health check designed for customers with up to 10,000 Netskope platform users. Provide recommendations for secure usage and optimal performance of Netskope Cloud Security Platform. Provide guidance and assistance to implement recommendations for up to 100 users.			
	Netskope Health Check Bronze	NK-PS-HCHK-BNZ	Per Package	\$7,560.00	Netskope Cloud Security Platform provides unrivaled visibility, real-time data and threat protection, and zero trust network access. The "Netskope Health Check - Bronze Package" provides health services for the following: Review the current state of the customer's Netskope Cloud Security Platform and perform a health check assessment. Health check designed for customers with up to 5,000 Netskope platform users. Provide recommendations for secure usage and optimal performance of Netskope Cloud Security Platform. Provide guidance and assistance to implement recommendations for up to 50 users.			

Date	Product Name	SKU	Unit	List Price
Sep-22	Resident Engineer	NK-RES-ENG		\$375,000.00
May 1,202	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1000W-EN	Per Device-3Year	11000
May 1,202	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1000W-EN	Per Device-3Year	16500
May 1,202	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1000W-EN	Per Device-3Year	18500
May 1,202	N2000 Appliance	NSKP-N2000		\$70,000.00
Aug-23	Managed Cloud Exchange Service Extra-Large	NK-CE-MS-XLARGE	Per Unit/Year	\$299,000.00
Aug-23	Managed Cloud Exchange Service Large	NK-CE-MS-LARGE	Per Unit/Year	\$199,000.00
Aug-23	Managed Cloud Exchange Service Medium	NK-CE-MS-MEDIUM	Per Unit/Year	\$169,000.00
Aug-23	Managed Cloud Exchange Service Small	NK-CE-MS-SMALL	Per Unit/Year	\$155,000.00
Aug-23	Managed Cloud Exchange Service Extra-Small	NK-CE-MS-XSMALL	Per Unit/Year	\$129,000.00
Aug-23	Egress Traffic Overage Fee	NK-CE-MS-XEGRES	Per GB	\$0.50
Dec-23	Borderless WAN bundle - 3Y, 50Mbps, NSG-	NK-NSG100W-ENT	Per Device-3Year	\$5,200.00
Dec-23	Borderless WAN bundle - 3Y,100Mbps, NSG-	NK-NSG100W-ENT	Per Device-3Year	\$5,700.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG101CW-	Per Device-3Year	\$5,850.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG101CW-	Per Device-3Year	\$6,350.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1500W-	Per Device-3Year	\$11,000.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1500W-	Per Device-3Year	\$16,500.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG1500W-	Per Device-3Year	\$18,500.00
Dec-23	Borderless WAN bundle including 3Y Enterprise	NK-NSG2000-ENT-	Per Device-3Year	\$20,500.00
Dec-23	Borderless WAN bundle - 3Y Enterprise Edition,	NK-NSG2000-ENT-	Per Device-3Year	\$22,500.00
Dec-23	Netskope Borderless WAN bundle including 3Y	NK-NSG3000-ENT-	Per Device-3Year	\$48,500.00
May-24	Elite offering for China Connectivity	NK-NGSWG-CN-EL	Per User/Year	\$150.00
May-24	Premium offering for China Connectivity	NK-NGSWG-CN-PR	Per User/Year	\$50.00
Aug-24	IaaS Protection PROFESSIONAL package.	NK-P-IAASPRT-PRF	Per account per	\$9,500.00
Aug-24	Cloud Security Posture Management (CSPM)	NK-CSPM-ACT	Per account per	\$7,500.00
Aug-24	Cloud Security Posture Management (CSPM)	NK-CSPM-R	Per resource per	\$88.00
Aug-24	IaaS Protection PROFESSIONAL package.	NK-P-IAASPRT-PRF	Per account per	\$9,500.00
Aug-24	Cloud Security Posture Management (CSPM)	NK-CSPM-ACT	Per account per	\$7,500.00
Aug-24	Cloud Security Posture Management (CSPM)	NK-CSPM-R-S	Per resource per	\$99.00

Description	Volume Discount Table	
Netskope Resident Engineer with Netskope	NA	
Netskope Borderless WAN bundle including 3Y Ent€ NA		
Netskope Borderless WAN bundle including 3Y Ent€ NA		
Netskope Borderless WAN bundle including 3Y Ent€ NA		
Netskope Appliance N2000	NA	os Sale April 30
Cloud Exchange (CE) as a Managed Service Extra-		
Cloud Exchange (CE) as a Managed Service Large		
Cloud Exchange (CE) as a Managed Service		
Cloud Exchange (CE) as a Managed Service Small		
Cloud Exchange (CE) as a Managed Service Extra-		
Egress Traffic overage fee for potential log traffic		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle - including		
Netskope Borderless WAN bundle including 3Y		
Netskope Borderless WAN bundle including 3Y		
Elite offering for China Connectivity for selected	NA	
Premium offering for China Connectivity for	NA	
Netskope IaaS Protection PROFESSIONAL	D	
Cloud Security Posture Management (CSPM)	C	
Cloud Security Posture Management (CSPM)	A	
Netskope IaaS Protection PROFESSIONAL	D	
Cloud Security Posture Management (CSPM)	C	
Cloud Security Posture Management (CSPM)	NA	